# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended January 1, 2021 Commission File Number: 001-36223



# Aramark

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

2400 Market Street

Philadelphia, Pennsylvania

(Address of principal executive offices)

20-8236097

(I.R.S. Employer Identification Number)

19103

(Zip Code)

(215) 238-3000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Common Stock, par value \$0.01 per share

<u>Trading Symbol(s)</u>

Name of Each Exchange on which Registered

New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No □

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes x No □

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer x Accelerated filer □ Non-accelerated filer □ Smaller reporting company □ Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No x

As of January 29, 2021, the number of shares of the registrant's common stock outstanding is 253,977,249.

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#### Special Note About Forward-Looking Statements

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements reflect our current expectations as to future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. These statements include, but are not limited to, statements related to our expectations regarding the impact of the ongoing COVID-19 pandemic, the performance of our business, our financial results, our operations, our liquidity and capital resources, the conditions in our industry and our growth strategy. In some cases forward-looking statements can be identified by words such as "outlook," "aim," "anticipate," "are or remain or continue to be confident," "have confidence," "estimate," "expect," "will be," "will continue," "will likely result," "project," "intend," "plan," "believe," "see," "look to" and other words and terms of similar meaning or the negative versions of such words. These forward-looking statements are subject to risks and uncertainties that may change at any time, actual results or outcomes may differ materially from those that we expected.

Some of the factors that we believe could affect or continue to affect our results include without limitation: the severity and duration of the COVID-19 pandemic; the pandemic's impact on the U.S. and global economies, including particularly the client sectors we serve and governmental responses to the pandemic; the manner and timing of benefits we expect to receive under the CARES Act or other government programs; unfavorable economic conditions; natural disasters, global calamities, new pandemics, sports strikes and other adverse incidents; the failure to retain current clients, renew existing client contracts and obtain new client contracts; a determination by clients to reduce their outsourcing or use of preferred vendors; competition in our industries; increased operating costs and obstacles to cost recovery due to the pricing and cancellation terms of our food and support services contracts; currency risks and other risks associated with international operations, including Foreign Corrupt Practices Act, U.K. Bribery Act and other anti-corruption law compliance; risks associated with suppliers from whom our products are sourced; disruptions to our relationship with our distribution partners; the contract intensive nature of our business, which may lead to client disputes; our expansion strategy and our ability to successfully integrate the businesses we acquire and costs and timing related thereto; continued or further unionization of our workforce; liability resulting from our participation in multiemployer defined benefit pension plans; the inability to hire and retain key or sufficient qualified personnel or increases in labor costs; laws and governmental regulations including those relating to food and beverages, the environment, wage and hour and government contracting; liability associated with noncompliance with applicable law or other governmental regulations; new interpretations of or changes in the enforcement of the government regulatory framework; the failure to maintain food safety throughout our supply chain, food-borne illness concerns and claims of illness or injury; a cybersecurity incident or other disruptions in the availability of our computer systems or privacy breaches; our leverage; the inability to generate sufficient cash to service all of our indebtedness; debt agreements that limit our flexibility in operating our business; and other factors set forth under the headings "Part I—Item 2-Management's Discussion and Analysis of Financial Condition and Results of Operations" herein and headings Item 1A "Risk Factors," Item 3 "Legal Proceedings" and Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and other sections of our Annual Report on Form 10-K, filed with the SEC on November 24, 2020 as such factors may be updated from time to time in our other periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov and which may be obtained by contacting Aramark's investor relations department via its website at www.aramark.com. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included herein and in our other filings with the SEC. As a result of these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements included herein or that may be made elsewhere from time to time by, or on behalf of, us. Forward-looking statements speak only as of the date made. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, changes in our expectations, or otherwise, except as required by law.

# Item 1. Financial Statements

# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in thousands, except share amounts)

|  | January 1, 2021  | October 2, 2020  |
|--|------------------|------------------|
| ASSETS   |                  |                  |
| Current Assets:  |                  |                  |
| Cash and cash equivalents  | \$<br>1,166,226  | \$<br>2,509,188  |
| Receivables (less allowances: 2021 - \$82,918; 2020 - \$74,925)  | 1,511,076        | 1,431,206        |
| Inventories  | 427,195          | 436,473          |
| Prepayments and other current assets   | 311,608          | 298,944          |
| Total current assets   | <br>3,416,105    | <br>4,675,811    |
| Property and Equipment, net  | <br>2,029,264    | 2,050,908        |
| Goodwill   | 5,369,298        | 5,343,828        |
| Other Intangible Assets  | 1,934,463        | 1,932,637        |
| Operating Lease Right-of-use Assets  | 563,134          | 551,394          |
| Other Assets   | 1,193,935        | 1,158,106        |
|  | \$<br>14,506,199 | \$<br>15,712,684 |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |                  |                  |
| Current Liabilities:   |                  |                  |
| Current maturities of long-term borrowings   | \$<br>98,328     | \$<br>99,915     |
| Current operating lease liabilities  | 72,255           | 71,810           |
| Accounts payable   | 644,270          | 663,455          |
| Accrued expenses and other current liabilities   | 1,461,762        | 1,512,278        |
| Total current liabilities  | 2,276,615        | 2,347,458        |
| Long-Term Borrowings   | 8,111,140        | 9,178,508        |
| Noncurrent Operating Lease Liabilities   | 332,928          | 341,667          |
| Deferred Income Taxes and Other Noncurrent Liabilities   | 1,098,526        | 1,099,075        |
| Commitments and Contingencies (see Note 11)  |                  |                  |
| Redeemable Noncontrolling Interest   | 9,851            | 9,988            |
| Stockholders' Equity:  |                  |                  |
| Common stock, par value \$0.01 (authorized: 600,000,000 shares; issued: 2021—291,894,615 shares and 2020—290,663,529 shares; and outstanding: 2021—253,957,496 shares and 2020 |                  |                  |
| —253,042,169 shares)   | 2,919            | 2,907            |
| Capital surplus  | 3,444,919        | 3,416,132        |
| Retained earnings  | 421,246          | 532,379          |
| Accumulated other comprehensive loss   | (273,152)        | (307,258)        |
| Treasury stock (shares held in treasury: 2021—37,937,119 shares and 2020—37,621,360 shares)  | (918,793)        | (908,172)        |
| Total stockholders' equity   | 2,677,139        | 2,735,988        |
|  | \$<br>14,506,199 | \$<br>15,712,684 |
|  |                  |                  |

# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF (LOSS) INCOME

(Unaudited)

(in thousands, except per share data)

|  | Three Months Ended  |    |                   |  |  |  |
|--|---------------------|----|-------------------|--|--|--|
|  | <br>January 1, 2021 |    | December 27, 2019 |  |  |  |
| Revenue  | \$<br>2,743,789     | \$ | 4,253,597         |  |  |  |
| Costs and Expenses:  |                     |    |                   |  |  |  |
| Cost of services provided (exclusive of depreciation and amortization) | 2,535,627           |    | 3,768,113         |  |  |  |
| Depreciation and amortization  | 138,574             |    | 147,936           |  |  |  |
| Selling and general corporate expenses                                 | 90,055              |    | 83,255            |  |  |  |
|  | 2,764,256           |    | 3,999,304         |  |  |  |
| Operating (loss) income  | (20,467)            |    | 254,293           |  |  |  |
| Interest and Other Financing Costs, net                                | 100,409             |    | 79,585            |  |  |  |
| (Loss) Income Before Income Taxes                                      | (120,876)           |    | 174,708           |  |  |  |
| (Benefit) Provision for Income Taxes                                   | (39,496)            |    | 28,825            |  |  |  |
| Net (loss) income  | <br>(81,380)        |    | 145,883           |  |  |  |
| Less: Net (loss) income attributable to noncontrolling interest        | (137)               |    | 122               |  |  |  |
| Net (loss) income attributable to Aramark stockholders                 | \$<br>(81,243)      | \$ | 145,761           |  |  |  |
| (Loss) Earnings per share attributable to Aramark stockholders:        |                     |    |                   |  |  |  |
| Basic  | \$<br>(0.32)        | \$ | 0.59              |  |  |  |
| Diluted  | \$<br>(0.32)        | \$ | 0.57              |  |  |  |
| Weighted Average Shares Outstanding:                                   |                     |    |                   |  |  |  |
| Basic  | 253,668             |    | 248,731           |  |  |  |
| Diluted  | 253,668             |    | 254,121           |  |  |  |

# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(Unaudited) (in thousands)

|  | Three Months Ended |                 |                   |         |  |  |
|--|--------------------|-----------------|-------------------|---------|--|--|
|  |                    | January 1, 2021 | December 27, 2019 |         |  |  |
| Net (loss) income  | \$                 | (81,380)        | \$                | 145,883 |  |  |
| Other comprehensive income, net of tax                           |                    |                 |                   |         |  |  |
| Pension plan adjustments   |                    | (975)           |                   | (285)   |  |  |
| Foreign currency translation adjustments                         |                    | 26,182          |                   | 14,585  |  |  |
| Fair value of cash flow hedges                                   |                    | 9,119           |                   | 6,753   |  |  |
| Share of equity investee's comprehensive (loss) income           |                    | (220)           |                   | 147     |  |  |
| Other comprehensive income, net of tax                           |                    | 34,106          |                   | 21,200  |  |  |
| Comprehensive (loss) income                                      |                    | (47,274)        |                   | 167,083 |  |  |
| Less: Net (loss) income attributable to noncontrolling interest  |                    | (137)           |                   | 122     |  |  |
| Comprehensive (loss) income attributable to Aramark stockholders | \$                 | (47,137)        | \$                | 166,961 |  |  |

# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (in thousands)

|   |     | Three Month  | s Ended           |
|---|-----|--------------|-------------------|
|   | Jan | uary 1, 2021 | December 27, 2019 |
| Cash flows from operating activities:   |     |              |                   |
| Net (loss) income   | \$  | (81,380) \$  | 145,883           |
| Adjustments to reconcile net (loss) income to net cash used in operating activities |     |              |                   |
| Depreciation and amortization   |     | 138,574      | 147,936           |
| Deferred income taxes   |     | 2,227        | 29,432            |
| Share-based compensation expense  |     | 18,312       | 14,116            |
| Changes in operating assets and liabilities:  |     |              |                   |
| Accounts Receivable   |     | (46,714)     | (155,284)         |
| Inventories   |     | 14,597       | 14,199            |
| Prepayments and Other Current Assets  |     | (4,894)      | (2,224)           |
| Accounts Payable  |     | (37,841)     | (141,235)         |
| Accrued Expenses  |     | (96,624)     | (359,801)         |
| Payments made to clients on contracts   |     | (25,434)     | (10,006)          |
| Other operating activities  |     | 4,007        | 7,500             |
| Net cash used in operating activities   |     | (115,170)    | (309,484)         |
| Cash flows from investing activities:   |     |              |                   |
| Purchases of property and equipment and other                                       |     | (69,194)     | (99,196)          |
| Disposals of property and equipment   |     | 4,132        | 3,646             |
| Acquisition of certain businesses, net of cash acquired                             |     | (29,383)     | (7,102)           |
| Proceeds from governmental agencies related to property and equipment               |     | 10,000       | 15,250            |
| Other investing activities  |     | (6,331)      | 51                |
| Net cash used in investing activities   |     | (90,776)     | (87,351)          |
| Cash flows from financing activities:   |     |              |                   |
| Proceeds from long-term borrowings  |     | 22,972       | 58,671            |
| Payments of long-term borrowings  |     | (825,047)    | (38,385)          |
| Net change in funding under the Receivables Facility                                |     | (315,600)    | 450,000           |
| Payments of dividends   |     | (27,911)     | (27,483)          |
| Proceeds from issuance of common stock  |     | 7,813        | 26,089            |
| Other financing activities  |     | (10,390)     | (57,329)          |
| Net cash (used in) provided by financing activities                                 |     | (1,148,163)  | 411,563           |
| Effect of foreign exchange rates on cash and cash equivalents                       |     | 11,147       | 3,247             |
| (Decrease) increase in cash and cash equivalents                                    |     | (1,342,962)  | 17,975            |
| Cash and cash equivalents, beginning of period                                      |     | 2,509,188    | 246,643           |
| Cash and cash equivalents, end of period  | \$  | 1,166,226 \$ |                   |

|                              |      | Three Mon   | ths Ended  |         |
|------------------------------|------|-------------|------------|---------|
| (dollars in millions)        | Janu | ary 1, 2021 | December 2 | 7, 2019 |
| Interest paid                | \$   | 106.1       | \$         | 87.3    |
| Income taxes (refunded) paid |      | (29.3)      |            | 15.7    |

# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Unaudited) (in thousands)

|   | Total    | Stockholders'<br>Equity                                      | Common<br>Stock             | Capital<br>Surplus        |    | Retained<br>Earnings              |     | mulated Other<br>prehensive Loss              | Ti    | reasury Stock           |
|---|----------|--|-----------------------------|---------------------------|----|-----------------------------------|-----|---|-------|-------------------------|
| Balance, October 2, 2020  | \$       | 2,735,988  | \$<br>2,907                 | \$<br>3,416,132           | \$ | 532,379                           | \$  | (307,258)                                     | \$    | (908,172)               |
| Net loss attributable to Aramark stockholders   |          | (81,243)   |                             |                           |    | (81,243)                          |     |   |       |                         |
| Other comprehensive income  |          | 34,106   |                             |                           |    |                                   |     | 34,106  |       |                         |
| Capital contributions from issuance of common stock   |          | 10,487   | 12                          | 10,475                    |    |                                   |     |   |       |                         |
| Share-based compensation expense  |          | 18,312   |                             | 18,312                    |    |                                   |     |   |       |                         |
| Repurchases of common stock   |          | (10,621)   |                             |                           |    |                                   |     |   |       | (10,621)                |
| Payments of dividends   |          | (29,890)   |                             |                           |    | (29,890)                          |     |   |       |                         |
| Balance, January 1, 2021  | \$       | 2,677,139  | \$<br>2,919                 | \$<br>3,444,919           | \$ | 421,246                           | \$  | (273,152)                                     | \$    | (918,793)               |
| Butance, sundary 1, 2021  | <u> </u> | 2,077,133  | <br>,                       |                           | _  | :                                 | -   |   |       |                         |
| Batance, January 1, 2021  | Total    | Stockholders' Equity   | ommon<br>Stock              | Capital<br>Surplus        |    | Retained<br>Earnings              |     | mulated Other<br>prehensive Loss              | Tı    | reasury Stock           |
| Balance, September 27, 2019   | Total    | Stockholders'  | ommon                       | \$                        | \$ | Retained                          |     | mulated Other                                 | T1 \$ | reasury Stock (809,296) |
|   | Total \$ | Stockholders'<br>Equity                                      | <br>ommon<br>Stock          | \$<br>Surplus             | \$ | Retained<br>Earnings              | Com | mulated Other<br>prehensive Loss              | _     |                         |
| Balance, September 27, 2019  Net income attributable to Aramark   | Total    | Stockholders'<br>Equity<br>3,320,047                         | <br>ommon<br>Stock          | \$<br>Surplus             | \$ | Retained<br>Earnings<br>1,107,029 | Com | mulated Other<br>prehensive Loss              | _     |                         |
| Balance, September 27, 2019  Net income attributable to Aramark stockholders  | Total    | Stockholders'<br>Equity<br>3,320,047                         | <br>ommon<br>Stock          | \$<br>Surplus             | \$ | Retained<br>Earnings<br>1,107,029 | Com | mulated Other<br>prehensive Loss<br>(216,965) | _     |                         |
| Balance, September 27, 2019  Net income attributable to Aramark stockholders  Other comprehensive income  Capital contributions from issuance of  | Total    | Stockholders' Equity 3,320,047 145,761 21,200                | <br>ommon<br>Stock<br>2,829 | \$<br>3,236,450           | \$ | Retained<br>Earnings<br>1,107,029 | Com | mulated Other<br>prehensive Loss<br>(216,965) | _     |                         |
| Balance, September 27, 2019  Net income attributable to Aramark stockholders  Other comprehensive income  Capital contributions from issuance of common stock                                   | Total \$ | Stockholders' Equity 3,320,047  145,761 21,200 60,623        | <br>ommon<br>Stock<br>2,829 | \$<br>3,236,450<br>60,581 | \$ | Retained<br>Earnings<br>1,107,029 | Com | mulated Other<br>prehensive Loss<br>(216,965) | _     |                         |
| Balance, September 27, 2019  Net income attributable to Aramark stockholders  Other comprehensive income  Capital contributions from issuance of common stock  Share-based compensation expense | Total \$ | Stockholders' Equity 3,320,047  145,761 21,200 60,623 14,116 | <br>ommon<br>Stock<br>2,829 | \$<br>3,236,450<br>60,581 | \$ | Retained<br>Earnings<br>1,107,029 | Com | mulated Other<br>prehensive Loss<br>(216,965) | _     | (809,296)               |

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Aramark (the "Company") is a leading global provider of food, facilities and uniform services to education, healthcare, business & industry and sports, leisure & corrections clients. The Company's core market is the United States, which is supplemented by an additional 18-country footprint. The Company operates its business in three reportable segments that share many of the same operating characteristics: Food and Support Services United States ("FSS United States"), Food and Support Services International ("FSS International") and Uniform and Career Apparel ("Uniform").

The condensed consolidated financial statements included herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") and should be read in conjunction with the audited consolidated financial statements, and the notes to those statements, included in the Company's Form 10-K filed with the SEC on November 24, 2020. The Condensed Consolidated Balance Sheet as of October 2, 2020 was derived from audited financial statements which have been prepared in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"). Certain information and footnote disclosures normally included in the consolidated financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures made are adequate to make the information not misleading. In the opinion of the Company, the statements include all adjustments, which are of a normal, recurring nature, required for a fair presentation for the periods presented. The results of operations for interim periods are not necessarily indicative of the results for a full year, due to the seasonality of some of the Company's business activities, the impact of the COVID-19 pandemic ("COVID-19") and the possibility of changes in general economic conditions.

The condensed consolidated financial statements include the accounts of the Company and all of its subsidiaries in which a controlling financial interest is maintained. All intercompany transactions and accounts have been eliminated.

# **New Accounting Standards Updates**

#### Adopted Standards

In December 2019, the Financial Accounting Standards Board ("FASB") issued an accounting standards update ("ASU") which simplifies the accounting for income taxes and clarifies and amends existing income tax guidance. Impacted areas include intraperiod tax allocations, interim period taxes, deferred tax liabilities with outside basis differences, franchise taxes and transactions which result in the "step-up" of goodwill. The Company early adopted this guidance in the first quarter of fiscal 2021. The adoption of this guidance did not have a material impact on the condensed consolidated financial statements.

In November 2019, the FASB issued an ASU which provides clarification and improvements to existing guidance related to the credit losses on financial instruments standard. The guidance was effective for the Company in the first quarter of fiscal 2021. The adoption of this guidance did not have a material impact on the condensed consolidated financial statements.

In May 2019, the FASB issued an ASU which provides the option to irrevocably elect to apply the fair value measurement option on an instrument-by-instrument basis for certain financial instruments within the scope of the credit losses on financial instruments standard. The guidance was effective for the Company in the first quarter of fiscal 2021. The adoption of this guidance did not have a material impact on the condensed consolidated financial statements

In April 2019, the FASB issued an ASU which provides clarification, error corrections and improvements to existing guidance related to the credit losses on financial instruments ASU issued in June 2016, the derivatives and hedging ASU issued in August 2017 and the financial instruments ASU issued in January 2016. The Company adopted the guidance related to the financial instruments ASU and the derivatives and hedging ASU in prior fiscal years, which did not have a material impact on the condensed consolidated financial statements. The guidance related to the credit losses on financial instruments ASU was effective for the Company in the first quarter of fiscal 2021, which did not have a material impact on the condensed consolidated financial statements.

In August 2018, the FASB issued an ASU which adds, modifies and removes several disclosure requirements related to fair value measurements. The guidance was effective for the Company in the first quarter of fiscal 2021, which did not have a material impact on the condensed consolidated financial statements.

In June 2016, the FASB issued an ASU to require entities to account for expected credit losses on financial instruments including trade receivables. The expected credit loss model replaced the incurred credit loss model, that generally required a loss to be incurred before it was recognized. The forward-looking credit loss model requires the Company to consider historical experience, current conditions and reasonable and supportable forecasts that affect the collectability of the reported amount in estimating credit losses. The amended guidance requires financial assets that are measured at amortized cost be presented at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of financial assets. The Company adopted this guidance on October 3, 2020 (the first date of fiscal 2021) using a

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

modified retrospective approach. This approach allows the new standard to be applied retrospectively through a cumulative-effect adjustment to retained earnings recognized upon adoption. The adoption of this guidance did not have a material impact on the condensed consolidated financial statements.

Standards Not Yet Adopted (from most to least recent date of issuance)

In March 2020, the FASB issued an ASU which provides optional expedients that may be adopted and applied through December 2022 to assist with the discontinuance of LIBOR. The expedients allow companies to ease the potential accounting burden when modifying contracts and hedging relationships that use LIBOR as a reference rate, if certain criteria are met. During the second quarter of fiscal 2020, the Company adopted the optional expedient to assert probability of forecasted hedged transactions occurring on its interest rate swap derivative contracts regardless of any expected contract modifications related to reference reform. Other optional expedients related to hedging relationships may be contemplated in the future resulting from reference rate reform. The Company reviewed its portfolio of debt agreements, lease agreements and other contracts and determined that only its debt agreements will be impacted by this standard, as the lease agreements and other contracts do not use LIBOR as a reference rate. The Company is currently evaluating the impact of the remaining amendment of this standard.

In January 2020, the FASB issued an ASU which provides clarification and improvements to existing guidance related to accounting for certain equity securities upon the application or discontinuation of equity method accounting and the measurement of forward contracts and purchased options on certain securities. The guidance is effective for the Company in the first quarter of fiscal 2022 and early adoption is permitted. The Company is currently evaluating the impact of this standard.

In August 2018, the FASB issued an ASU which adds, modifies and removes several disclosure requirements related to defined benefit pension plans. The guidance is effective for the Company in the first quarter of fiscal 2022 and early adoption is permitted. The Company is currently evaluating the impact of this standard.

### Comprehensive (Loss) Income

Comprehensive (loss) income includes all changes to stockholders' equity during a period, except those resulting from investments by and distributions to stockholders. Components of comprehensive (loss) income include net (loss) income, changes in foreign currency translation adjustments (net of tax), pension plan adjustments (net of tax), changes in the fair value of cash flow hedges (net of tax) and changes to the share of any equity investees' comprehensive (loss) income (net of tax).

The summary of the components of comprehensive (loss) income is as follows (in thousands):

|  | Three Months Ended |                 |                     |                   |            |                     |  |  |  |  |
|--|--------------------|-----------------|---------------------|-------------------|------------|---------------------|--|--|--|--|
|  |                    | January 1, 2021 |                     | Do                | 9          |                     |  |  |  |  |
|  | Pre-Tax<br>Amount  | Tax Effect      | After-Tax<br>Amount | Pre-Tax<br>Amount | Tax Effect | After-Tax<br>Amount |  |  |  |  |
| Net (loss) income  |                    | \$              | (81,380)            |                   | \$         | 145,883             |  |  |  |  |
| Pension plan adjustments   | (975)              |                 | (975)               | (285)             | _          | (285)               |  |  |  |  |
| Foreign currency translation adjustments                         | 27,684             | (1,502)         | 26,182              | 14,354            | 231        | 14,585              |  |  |  |  |
| Fair value of cash flow hedges                                   | 12,323             | (3,204)         | 9,119               | 9,126             | (2,373)    | 6,753               |  |  |  |  |
| Share of equity investee's comprehensive (loss) income           | (220)              | _               | (220)               | 147               | _          | 147                 |  |  |  |  |
| Other comprehensive income                                       | 38,812             | (4,706)         | 34,106              | 23,342            | (2,142)    | 21,200              |  |  |  |  |
| Comprehensive (loss) income                                      |                    |                 | (47,274)            |                   |            | 167,083             |  |  |  |  |
| Less: Net (loss) income attributable to noncontrolling interest  |                    |                 | (137)               |                   | _          | 122                 |  |  |  |  |
| Comprehensive (loss) income attributable to Aramark stockholders |                    | \$              | (47,137)            |                   | 9          | 166,961             |  |  |  |  |

Accumulated other comprehensive loss consists of the following (in thousands):

|   | Ja | nuary 1, 2021 | October 2, 2020 |
|---|----|---------------|-----------------|
| Pension plan adjustments  | \$ | (73,866)      | \$<br>(72,891)  |
| Foreign currency translation adjustments                        |    | (109,755)     | (135,937)       |
| Cash flow hedges  |    | (78,479)      | (87,598)        |
| Share of equity investee's accumulated other comprehensive loss |    | (11,052)      | (10,832)        |
|   | \$ | (273,152)     | \$<br>(307,258) |

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **Currency Translation**

Beginning in fiscal 2018, Argentina was determined to have a highly inflationary economy. As a result, the Company remeasures the financial statements of Argentina's operations in accordance with the accounting guidance for highly inflationary economies. During the first quarter of both fiscal 2021 and 2020, the impact of foreign currency transaction gains and losses were immaterial to the condensed consolidated financial statements.

#### **Current Assets**

The Company insures portions of its general liability, automobile liability and workers' compensation risks through a wholly owned captive insurance subsidiary (the "Captive"), to enhance its risk financing strategies. The Captive is subject to regulations within its domicile of Bermuda, including regulations established by the Bermuda Monetary Authority (the "BMA") relating to levels of liquidity and solvency as such concepts are defined by the BMA. The Captive was in compliance with these regulations as of January 1, 2021. These regulations may have the effect of limiting the Company's ability to access certain cash and cash equivalents held by the Captive for uses other than for the payment of its general liability, automobile liability and workers' compensation claims and related Captive costs. As of January 1, 2021 and October 2, 2020, cash and cash equivalents at the Captive were \$118.7 million and \$92.1 million, respectively.

#### Other Assets

Other assets consist primarily of costs to obtain or fulfill contracts, including rental merchandise in-service, long-term receivables, investments in 50% or less owned entities, computer software costs and employee sales commissions. For investments in 50% or less owned entities, other than those accounted for under the equity method of accounting, the Company measures these investments at cost, less any impairment and adjusted for changes in fair value resulting from observable price changes for an identical or a similar investment of the same issuer due to the lack of readily available fair values related to those investments. The carrying amount of equity investments without readily determinable fair values as of both January 1, 2021 and October 2, 2020 was \$42.5 million.

#### Other Current and Noncurrent Liabilities

The Company is self-insured for certain obligations related to its employee health care benefit programs as well as for certain risks retained under its general liability, automobile liability and workers' compensation liability programs. Reserves are estimated through actuarial methods, with the assistance of third-party actuaries using loss development assumptions based on the Company's claims history.

## **Impact of COVID-19**

COVID-19 has adversely affected global economies, financial markets and the overall environment for the Company and the extent to which it may impact future results of operations and overall financial performance continues to remain uncertain. The Company began experiencing a significant decline in operations due to COVID-19 towards the end of its second quarter of fiscal 2020, which has continued through the first quarter of fiscal 2021. The decline in operations from COVID-19 caused a material deterioration in the Company's revenue, operating (loss) income and net (loss) income for the three months ended January 1, 2021. The allowance for credit losses increased to \$82.9 million as of January 1, 2021 compared to \$74.9 million as of October 2, 2020, which includes the Company's current estimates that reflect the continued economic uncertainty resulting from COVID-19. Certain businesses, mainly those related to the Company's Sports, Leisure & Correction, Education and Business & Industry sectors, continue to be significantly impacted by COVID-19. In response, the Company continues to apply effective cost discipline to mitigate the negative impact of COVID-19 as well as leveraging relief provisions provided under the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") and other foreign governmental programs (see below and Note 7).

The ongoing impact of COVID-19 on the Company's longer-term operational and financial performance will depend on future developments, which continue to be highly uncertain and cannot be predicted.

The CARES Act provides an employee retention credit ("CARES Employee Retention credit"), which is a refundable tax credit against certain employment taxes of up to \$5,000 per employee for eligible employers. The tax credit is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages per employee through December 31, 2020. In December 2020, the Consolidated Appropriations Act of 2021 ("CAA") was passed, which extends and slightly expands the qualified wage caps on these credits through June 30, 2021. The Company qualifies for the tax credit under the CARES Act and expects to continue to receive additional tax credits under the CAA for qualified wages through June 30, 2021. During the three months ended January 1, 2021, the Company recorded \$1.9 million related to the CARES Employee Retention credit in "Cost of services provided (exclusive of depreciation and amortization)" on the Company's Condensed Consolidated Statements of (Loss) Income.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The CARES Act also provides for deferred payment of the employer portion of social security taxes through the end of calendar 2020, with 50% of the deferred amount due December 31, 2021 and the remaining 50% due December 31, 2022. Approximately \$128.5 million of social security taxes remain deferred, of which 50% are recorded as liabilities within "Accrued expenses and other current liabilities" and 50% are recorded as liabilities within "Deferred Income Taxes and Other Noncurrent Liabilities," on the Company's Condensed Consolidated Balance Sheets as of January 1, 2021.

Within the FSS International and Uniform segments, many foreign jurisdictions in which the Company operates are also providing companies various forms of relief from COVID-19, including labor related tax credits. These labor related tax credits generally allow companies to receive credits if they retain employees on their payroll, rather than furloughing or terminating employees as a result of the business disruption caused by COVID-19. The Company qualifies for these tax credits and expects to continue to receive additional tax credits for qualified wages in foreign jurisdictions further into fiscal 2021. The Company recorded approximately \$35.1 million of labor related tax credits during the three months ended January 1, 2021 within "Cost of services provided (exclusive of depreciation and amortization)" on the Condensed Consolidated Statements of (Loss) Income, of which approximately \$4.7 million was recorded in the Uniform segment and the remainder was recorded in the FSS International segment.

The Company accounts for these labor related tax credits as a reduction to the expense that it is intended to compensate in the period in which the corresponding expense is incurred and there is reasonable assurance the Company will both receive the tax credits and comply with all conditions attached to the tax credits.

#### **NOTE 2. SEVERANCE:**

Beginning in the third quarter of fiscal 2020, the Company made changes to its organization as a result of COVID-19 to align its cost base to better support its clients' needs as the Company navigates the current environment and focuses on its long-term strategy. These actions included headcount reductions, which resulted in severance charges primarily recognized during the third and fourth quarters of fiscal 2020. As of January 1, 2021 and October 2, 2020, the Company had an accrual of approximately \$91.2 million and \$118.5 million, respectively, related to unpaid severance obligations. The majority of the charges are expected to be paid out within the next nine months.

#### NOTE 3. GOODWILL AND OTHER INTANGIBLE ASSETS:

Goodwill represents the excess of the fair value of consideration paid for an acquired entity over the fair value of assets acquired and liabilities assumed in a business combination. Goodwill is not amortized and is subject to an impairment test that the Company conducts annually or more frequently if a change in circumstances or the occurrence of events indicates that potential impairment exists, using discounted cash flows.

Changes in total goodwill during the three months ended January 1, 2021 are as follows (in thousands):

| <u>Segment</u>    | Oc | tober 2, 2020 | A  | cquisitions | <br>Translation | January 1, 2021 |
|-------------------|----|---------------|----|-------------|-----------------|-----------------|
| FSS United States | \$ | 3,953,332     | \$ | 5,194       | \$<br>51        | \$<br>3,958,577 |
| FSS International |    | 426,118       |    | _           | 19,769          | 445,887         |
| Uniforms          |    | 964,378       |    | 27          | 429             | 964,834         |
|                   | \$ | 5,343,828     | \$ | 5,221       | \$<br>20,249    | \$<br>5,369,298 |

Other intangible assets consist of the following (in thousands):

|                              |    | January 1, 2021                                  |    |             |            |   |    |           | (  | October 2, 2020 |            |           |
|------------------------------|----|--|----|-------------|------------|---|----|-----------|----|-----------------|------------|-----------|
|                              | G  | Accumulated Gross Amount Amortization Net Amount |    |             | Net Amount | Accumulated Gross Amount Amortization Net A |    |           |    |                 | Net Amount |           |
| Customer relationship assets | \$ | 1,986,182  | \$ | (1,107,375) | \$         | 878,807                                     | \$ | 2,195,700 | \$ | (1,308,002)     | \$         | 887,698   |
| Trade names                  |    | 1,064,346  |    | (8,690)     |            | 1,055,656                                   |    | 1,052,744 |    | (7,805)         |            | 1,044,939 |
|                              | \$ | 3,050,528  | \$ | (1,116,065) | \$         | 1,934,463                                   | \$ | 3,248,444 | \$ | (1,315,807)     | \$         | 1,932,637 |

Amortization of intangible assets for the three months ended January 1, 2021 and December 27, 2019 was approximately \$29.6 million and \$29.1 million, respectively.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **NOTE 4. BORROWINGS:**

Long-term borrowings, net, are summarized in the following table (in thousands):

|  | January 1, 2021 | October 2, 2020 |
|--|-----------------|-----------------|
| Senior secured revolving credit facility, due October 2023 | \$<br>79,025    | \$<br>849,895   |
| Senior secured term loan facility, due October 2023        | 477,848         | 485,346         |
| Senior secured term loan facility, due March 2024          | 830,331         | 830,133         |
| Senior secured term loan facility, due March 2025          | 1,659,487       | 1,659,194       |
| Senior secured term loan facility, due January 2027        | 886,546         | 888,540         |
| 5.000% senior notes, due April 2025                        | 593,709         | 593,381         |
| 3.125% senior notes, due April 2025 <sup>(1)</sup>         | 394,193         | 377,960         |
| 6.375% senior notes, due May 2025                          | 1,480,313       | 1,479,341       |
| 4.750% senior notes, due June 2026                         | 495,601         | 495,426         |
| 5.000% senior notes, due February 2028                     | 1,139,178       | 1,138,864       |
| Receivables Facility, due June 2022                        | _               | 315,600         |
| Finance leases   | 140,203         | 142,588         |
| Other  | 33,034          | 22,155          |
|  | 8,209,468       | 9,278,423       |
| Less—current portion                                       | (98,328)        | (99,915)        |
|  | \$<br>8,111,140 | \$<br>9,178,508 |

#### This is a Euro denominated borrowing.

As of January 1, 2021, there were approximately \$966.3 million of outstanding foreign currency borrowings.

Beginning in the second quarter of fiscal 2020, the Company increased its borrowings under the revolving credit facility and the Receivables Facility and also issued new senior unsecured notes in order to provide additional cash availability and maximize flexibility in response to uncertainty surrounding COVID-19. As of January 1, 2021, the Company had \$79.0 million of borrowings under the revolving credit facility, no borrowings under the Receivables Facility, \$1,166.2 million of cash and cash equivalents, approximately \$850.4 million of availability under the senior secured revolving credit facility and approximately \$351.2 million of availability under the Receivables Facility. During the three month period of fiscal 2021, the Company repaid \$780.0 million of outstanding borrowings under the U.S. revolving credit facility and \$315.6 million of outstanding borrowings under the Receivables Facility utilizing cash and cash equivalents on hand. Additionally, during the three month period of fiscal 2021, the Company made \$16.5 million of optional prepayments on the senior secured term loan facility due October 2023.

In accordance with Amendment No. 9 ("Amendment No. 9") to the credit agreement, dated as of March 28, 2017, (as supplemented or otherwise modified from time to time, the "Credit Agreement") entered into during the third quarter of fiscal 2020, a covenant waiver period is in effect during the three months ended January 1, 2021, as the amendment suspends the Consolidated Secured Debt Ratio covenant required under the Credit Agreement for four fiscal quarters, commencing with the fourth quarter of fiscal 2020 through the third quarter of fiscal 2021. See Part IV, Item 15, "Note 5" in the Company's Annual Report on Form 10-K, filed with the SEC on November 24, 2020 for additional discussion of the terms of Amendment No. 9.

The Company's Credit Agreement establishes an incurrence-based minimum Interest Coverage Ratio, defined as Covenant Adjusted EBITDA to consolidated interest expense, the achievement of which is a condition for the Company to incur additional indebtedness and to make certain restricted payments. If the Company does not maintain this minimum Interest Coverage Ratio calculated on a pro forma basis for any such additional indebtedness or restricted payments, the Company could be prohibited from being able to (1) incur additional indebtedness, other than the incremental capacity provided for under the Credit Agreement and pursuant to specified exceptions, and (2) make certain restricted payments, other than pursuant to certain exceptions. However, the Company's failure to maintain the minimum Interest Coverage Ratio does not result in a default or an event of default under either the Credit Agreement or the indentures governing the senior notes. As of January 1, 2021, the Company was in compliance with this covenant. Due to the impact of COVID-19 on the Company's financial results, the Company may fall below the interest coverage covenant requirement of 2.000x in future periods, which may occur as early as the second quarter of fiscal 2021. The Company believes any short-term failure to maintain this ratio at the 2.000x level will not have a material impact on the business, results of operations or capital market strategies.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **NOTE 5. DERIVATIVE INSTRUMENTS:**

The Company enters into contractual derivative arrangements to manage changes in market conditions related to interest on debt obligations, foreign currency exposures and exposure to fluctuating gasoline and diesel fuel prices. Derivative instruments utilized during the period include interest rate swap agreements, foreign currency forward exchange contracts and gasoline and diesel fuel agreements. All derivative instruments are recognized as either assets or liabilities on the balance sheet at fair value at the end of each quarter. The counterparties to the Company's contractual derivative agreements are all major international financial institutions. The Company is exposed to credit loss in the event of nonperformance by these counterparties. The Company continually monitors its positions and the credit ratings of its counterparties and does not anticipate nonperformance by the counterparties. For designated hedging relationships, the Company formally documents the hedging relationship and its risk management objective and strategy for undertaking the hedge, the hedging instrument, the hedged item, the nature of the risk being hedged and how the hedging instrument's effectiveness in offsetting the hedged risk will be assessed prospectively and retrospectively for designated hedges. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting cash flows of hedged items.

#### **Cash Flow Hedges**

The Company has approximately \$2.6 billion notional amount of outstanding interest rate swap agreements as of January 1, 2021, which fix the rate on a like amount of variable rate borrowings through January of fiscal 2025. During the three months ended January 1, 2021, interest rate swaps with notional amounts of \$250.0 million matured.

Changes in the fair value of a derivative that is designated as and meets all the required criteria for a cash flow hedge are recorded in accumulated other comprehensive income (loss) and reclassified into earnings as the underlying hedged item affects earnings. Amounts reported in accumulated other comprehensive income (loss) related to derivatives will be reclassified to interest expense as interest payments are made on the Company's variable-rate debt. As of January 1, 2021 and October 2, 2020, approximately (\$78.5) million and (\$87.6) million, respectively, of unrealized net of tax losses related to the interest rate swaps were included in "Accumulated other comprehensive loss."

The following table summarizes the effect of the Company's derivatives designated as cash flow hedging instruments on Other comprehensive income (loss) (in thousands):

|                            | Three Months Ended              |    |               |
|----------------------------|---------------------------------|----|---------------|
|                            | <br>January 1, 2021 December 27 |    | nber 27, 2019 |
| erest rate swap agreements | \$<br>(1,242)                   | \$ | 6,926         |

#### **Derivatives not Designated in Hedging Relationships**

The Company entered into a series of pay fixed/receive floating gasoline and diesel fuel agreements based on the Department of Energy weekly retail on-highway index in order to limit its exposure to price fluctuations for gasoline and diesel fuel. As of January 1, 2021, the Company has contracts for approximately 9.8 million gallons outstanding through December of fiscal 2022. The Company does not record its gasoline and diesel fuel agreements as hedges for accounting purposes. The impact on earnings related to the change in fair value of these unsettled contracts was a gain of approximately \$3.6 million for the three months ended January 1, 2021. The impact on earnings related to the change in fair value of these unsettled contracts was a gain of approximately \$3.1 million for the three months ended December 27, 2019. The change in fair value for unsettled contracts is included in "Selling and general corporate expenses" on the Condensed Consolidated Statements of (Loss) Income. When the contracts settle, the gain or loss is recorded to "Cost of services provided (exclusive of depreciation and amortization)" on the Condensed Consolidated Statements of (Loss) Income.

As of January 1, 2021, the Company had foreign currency forward exchange contracts outstanding with nominal notional amounts to mitigate the risk of changes in foreign currency exchange rates on short-term intercompany loans to certain international subsidiaries. Gains and losses on foreign currency exchange contracts are recognized in earnings as the contracts were not designated as hedging instruments, substantially offsetting currency transaction gains and losses on short-term intercompany loans.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

The following table summarizes the location and fair value, using Level 2 inputs (see Note 13 for a description of the fair value levels), of the Company's derivatives designated and not designated as hedging instruments in the Condensed Consolidated Balance Sheets (in thousands):

| Balance Sneet Location               | January 1, 2021  | October 2, 2020   |
|--------------------------------------|--|---|
|                                      |  |   |
|                                      |  |   |
| Prepayments and other current assets | \$ 1,762   | \$  |
|                                      |  |   |
|                                      |  |   |
|                                      |  |   |
| Accounts payable                     | 6,104  | 1,494   |
| Other Noncurrent Liabilities         | 99,949   | 116,882   |
|                                      | 106,053  | 118,376   |
|                                      |  |   |
|                                      |  |   |
| Accounts payable                     | 522  | 121   |
| Accounts payable                     |  | 1,805   |
|                                      | \$ 106,575   | \$ 120,302  |
|                                      | Accounts payable Other Noncurrent Liabilities Accounts payable | Prepayments and other current assets \$ 1,762  Accounts payable 6,104 Other Noncurrent Liabilities 99,949  106,053  Accounts payable 522 Accounts payable - |

The following table summarizes the location of the (gain) loss reclassified from "Accumulated other comprehensive loss" into earnings for derivatives designated as hedging instruments and the location of the (gain) loss for the Company's derivatives not designated as hedging instruments in the Condensed Consolidated Statements of (Loss) Income (in thousands):

|   |   | Three Months Ended |                 |     | ed              |  |  |
|---|---|--------------------|-----------------|-----|-----------------|--|--|
|   | <b>Income Statement Location</b>  | J                  | January 1, 2021 | Dec | cember 27, 2019 |  |  |
| Designated as hedging instruments:          |   |                    |                 |     |                 |  |  |
| Interest rate swap agreements               | Interest and Other Financing Costs, net   | \$                 | 13,565          | \$  | 2,200           |  |  |
| Not designated as hedging instruments:      |   |                    |                 |     |                 |  |  |
| Gasoline and diesel fuel agreements         | Cost of services provided (exclusive of depreciation and amortization) / Selling and general corporate expenses |                    | (2,141)         |     | (3,798)         |  |  |
| Foreign currency forward exchange contracts | Interest and Other Financing Costs, net   |                    | 402             |     | (102)           |  |  |
|   |   |                    | (1,739)         |     | (3,900)         |  |  |
|   |   | \$                 | 11,826          | \$  | (1,700)         |  |  |

At January 1, 2021, the net of tax loss expected to be reclassified from "Accumulated other comprehensive loss" into earnings over the next twelve months based on current market rates is approximately \$36.1 million.

# NOTE 6. REVENUE RECOGNITION:

The Company generates revenue through sales of food, facility and uniform services to customers based on written contracts at the locations it serves. Within the FSS United States and FSS International segments, the Company provides food and beverage services, including catering and retail services, or facilities services, including plant operations and maintenance, custodial, housekeeping, landscaping and other services. Within the Uniform segment, the Company provides a full service uniform solution, including delivery, cleaning and maintenance. In accordance with Accounting Standards Codification 606 ("ASC 606"), the Company accounts for a customer contract when both parties have approved the arrangement and are committed to perform their respective obligations, each party's rights can be identified, payment terms can be identified, the contract has commercial substance and it is probable the Company will collect substantially all of the consideration to which it is entitled. Revenue is recognized upon the transfer of control of the promised product or service to customers in an amount that reflects the consideration the Company expects to receive in exchange for those goods and services.

### Performance Obligations

The Company recognizes revenue when its performance obligation is satisfied. Each contract generally has one performance obligation, which is satisfied over time. The Company primarily accounts for its performance obligations under the series

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

guidance, using the as-invoiced practical expedient when applicable. The Company applies the right to invoice practical expedient to record revenue as the services are provided, given the nature of the services provided and the frequency of billing under the customer contracts. Under this practical expedient, the Company recognizes revenue in an amount that corresponds directly with the value to the customer of the Company's performance completed to date and for which the Company has the right to invoice the customer. Certain arrangements include performance obligations which include variable consideration (primarily per transaction fees). For these arrangements, the Company does not need to estimate the variable consideration for the contract and allocate to the entire performance obligation; therefore, the variable fees are recognized in the period they are earned.

#### Disaggregation of Revenue

The following table presents revenue disaggregated by revenue source (in millions):

|                               |                                | <b>Three Months Ended</b> |    |                   |  |
|-------------------------------|--------------------------------|---------------------------|----|-------------------|--|
|                               | January 1, 2021 <sup>(1)</sup> |                           | Ι  | December 27, 2019 |  |
| FSS United States:            |                                |                           |    |                   |  |
| Business & Industry           | \$                             | 154.4                     | \$ | 405.5             |  |
| Education                     |                                | 513.2                     |    | 1,001.1           |  |
| Healthcare                    |                                | 186.8                     |    | 227.2             |  |
| Sports, Leisure & Corrections |                                | 226.5                     |    | 608.9             |  |
| Facilities & Other            |                                | 364.9                     |    | 396.3             |  |
| Total FSS United States       |                                | 1,445.8                   |    | 2,639.0           |  |
|                               |                                |                           |    |                   |  |
| FSS International:            |                                |                           |    |                   |  |
| Europe                        |                                | 329.2                     |    | 502.7             |  |
| Rest of World                 |                                | 365.3                     |    | 443.5             |  |
| Total FSS International       |                                | 694.5                     |    | 946.2             |  |
|                               |                                |                           |    |                   |  |
| Uniform                       |                                | 603.5                     |    | 668.4             |  |
|                               |                                |                           |    |                   |  |
| Total Revenue                 | \$                             | 2,743.8                   | \$ | 4,253.6           |  |

<sup>(1)</sup> Revenue for the three months ended January 1, 2021 was negatively impacted by COVID-19.

#### Contract Balances

Deferred income is recognized in "Accrued expenses and other current liabilities" on the Condensed Consolidated Balance Sheets when the Company has received consideration, or has the right to receive consideration, in advance of the transfer of the performance obligation of the contract to the customer, primarily prepaid meal plans. The consideration received remains a liability until the goods or services have been provided to the customer. The Company classifies deferred income as current as the arrangement is short term in nature. If the Company cannot render its performance obligation according to contract terms after receiving the consideration in advance, amounts may be contractually required to be refunded to the customer.

During the three months ended January 1, 2021, deferred income increased related to customer prepayments and decreased related to income recognized during the period as a result of satisfying the performance obligation or return of funds related to non-performance. For the three months ended January 1, 2021, the Company recognized \$151.7 million of revenue that was included in deferred income at the beginning of the period. Deferred income balances are summarized in the following table (in millions):

|                                | January 1, 2021 | October 2, 2020 |
|--------------------------------|-----------------|-----------------|
| Deferred income <sup>(1)</sup> | \$<br>191 7     | \$<br>263.8     |

<sup>(1)</sup> Due to the impact of COVID-19, the Company has refunded approximately \$12.7 million of advanced payments primarily for meal plans to clients during the first quarter of fiscal 2021.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **NOTE 7. INCOME TAXES:**

On March 27, 2020, the CARES Act was enacted in response to COVID-19. The CARES Act, among other things, permits net operating losses ("NOLs") incurred in fiscal 2019, 2020 and 2021 to be carried back to each of the five preceding taxable years to generate a refund of previously paid income taxes. NOLs arising in fiscal 2019, 2020 or 2021 are created in years that have a 21.0% federal income tax rate. If these NOLs are carried back to years prior to fiscal 2018, the resulting refund would be in years with a 35.0% federal income tax rate.

The CARES Act contains modifications on the limitation of business interest for fiscal years 2020 and 2021 to increase the allowable business interest deduction from 30.0% of adjusted taxable income to 50.0% of adjusted taxable income. The CARES Act also includes a technical correction to the Tax Cut and Jobs Act (the "TCJA") that provides that Qualified Improvement Property ("QIP"), which includes almost any improvement to the interior of leased or owned space, is eligible for bonus depreciation retroactively to the January 1, 2018 effective date of the TCJA.

As a result of the CARES Act, the Company recorded a net benefit to the (Benefit) Provision for Income Taxes of approximately \$22.2 million during the three month period ended January 1, 2021, which reflects the NOLs expected to be carried back to Pre-TCJA tax years at 35.0%. In addition, the Company recorded a valuation allowance to the (Benefit) Provision for Income Taxes of \$16.1 million during the three month period ended January 1, 2021 against certain foreign tax credits ("FTCs") that were re-established by the NOL carryback, as it is more likely than not a tax benefit will not be realized.

As of January 1, 2021, the Company had an income tax receivable balance of approximately \$95.8 million, which primarily reflects the expected cash refund for NOLs generated in fiscal 2020 and through the first quarter of fiscal 2021 based on the carry back to Pre-TCJA years. The Company also recorded an additional \$105.9 million of FTCs and \$2.0 million of general business credits in "Deferred Income Taxes and Other Noncurrent Liabilities" on the Condensed Consolidated Balance Sheets that will be used to offset future federal income tax liabilities as of January 1, 2021. The Company continues to monitor and assess the impact the CARES Act and similar legislation in other countries may have on the Company's business and financial results.

# NOTE 8. STOCKHOLDERS' EQUITY:

During the three months ended January 1, 2021 and December 27, 2019, the Company paid cash dividends of approximately \$27.9 million and \$27.5 million to its stockholders, respectively. On February 2, 2021, the Company's Board declared a \$0.11 dividend per share of common stock, payable on March 3, 2021, to shareholders of record on the close of business on February 17, 2021. In accordance with Amendment No. 9 to the Credit Agreement entered into in the third quarter of fiscal 2020, the Company cannot make any future share repurchases and must comply with certain liquidity requirements to pay dividends as long as the covenant compliance waiver remains in effect (see Note 4).

The Company has 100.0 million shares of preferred stock authorized, with a par value of \$0.01 per share. At January 1, 2021 and October 2, 2020, zero shares of preferred stock were issued or outstanding.

On February 2, 2021, the Company's stockholders approved the Third Amended and Restated 2013 Stock Incentive Plan, which amends and restates the Company's 2013 Incentive Plan last amended on January 29, 2020. The Third Amended and Restated 2013 Stock Incentive Plan provides for up to 3.5 million of new shares authorized for issuance to participants, in addition to the shares that remained available for issuance under the 2013 Incentive Plan as of February 2, 2021.

On February 2, 2021, the Company's stockholders approved the Aramark 2021 Employee Stock Purchase Plan ("ESPP"). The ESPP allows eligible employees to contribute up to 10% of their eligible pay toward the quarterly purchase of the Company's common stock, subject to an annual maximum dollar amount. The purchase price is 85% of the lesser of the i) fair market value per share of the Company's common stock as determined on the purchase date or ii) fair market value per share of the Company's common stock as determined on the first trading day of the quarterly offering period. The aggregate number of shares of common stock that may be issued under the ESPP may not exceed 12.5 million shares.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 9. SHARE-BASED COMPENSATION:

The following table summarizes the share-based compensation expense and related information for Time-Based Options ("TBOs"), Retention Time-Based Options ("TBO-Rs"), Time-Based Restricted Stock Units ("RSUs"), Performance Stock Units ("PSUs") and Deferred Stock Units classified as "Selling and general corporate expenses" on the Condensed Consolidated Statements of (Loss) Income (in millions).

|  | Three Months Ended  |    |                  |  |
|--|---------------------|----|------------------|--|
|  | <br>January 1, 2021 | D  | ecember 27, 2019 |  |
| TBOs <sup>(1)</sup>  | \$<br>4.1           | \$ | 2.9              |  |
| TBO-Rs   | 1.1                 |    | _                |  |
| RSUs <sup>(1)</sup>  | 12.6                |    | 8.1              |  |
| PSUs   | _                   |    | 2.6              |  |
| Deferred Stock Units                                       | 0.5                 |    | 0.5              |  |
|  | \$<br>18.3          | \$ | 14.1             |  |
|  |                     |    |                  |  |
| Taxes related to share-based compensation                  | \$<br>6.6           | \$ | 3.5              |  |
| Cash Received from Option Exercises                        | 7.8                 |    | 26.1             |  |
| Tax (Provision) Benefit on Share Deliveries <sup>(2)</sup> | (0.8)               |    | 18.6             |  |

<sup>(1)</sup> Share-based compensation expense increased during the three month period of fiscal 2021 due to the shortening of the vesting period on the annual grants issued in September 2020 from four years to three years and the accelerated timing of the issuance of the annual grant.

#### NOTE 10. EARNINGS (LOSS) PER SHARE:

Basic earnings (loss) per share is computed using the weighted average number of common shares outstanding during the periods presented. Diluted earnings (loss) per share is computed using the weighted average number of common shares outstanding adjusted to include the potentially dilutive effect of stock awards.

The following table sets forth the computation of basic and diluted earnings (loss) per share attributable to the Company's stockholders (in thousands, except per share data):

|  | Three Months Ended |               |                   |  |
|--|--------------------|---------------|-------------------|--|
|  | Jar                | nuary 1, 2021 | December 27, 2019 |  |
| (Loss) Earnings:                                       |                    |               |                   |  |
| Net (loss) income attributable to Aramark stockholders | \$                 | (81,243)      | \$ 145,761        |  |
| Shares:  |                    |               |                   |  |
| Basic weighted-average shares outstanding              |                    | 253,668       | 248,731           |  |
| Effect of dilutive securities <sup>(1)</sup>           |                    | <u> </u>      | 5,390             |  |
| Diluted weighted-average shares outstanding            |                    | 253,668       | 254,121           |  |
|  |                    |               |                   |  |
| Basic (Loss) Earnings Per Share:                       |                    |               |                   |  |
| Net (loss) income attributable to Aramark stockholders | \$                 | (0.32)        | \$ 0.59           |  |
| Diluted (Loss) Earnings Per Share:                     |                    |               |                   |  |
| Net (loss) income attributable to Aramark stockholders | \$                 | (0.32)        | \$ 0.57           |  |

<sup>(1)</sup> Incremental shares of 1.9 million have been excluded from the computation of diluted weighted-average shares outstanding for the three months ended January 1, 2021 because the effect would have been antidilutive due to the net loss attributable to Aramark stockholders during the period.

Share-based awards to purchase 13.4 million and 1.6 million shares were outstanding for the three months ended January 1, 2021 and December 27, 2019, respectively, but were not included in the computation of diluted (loss) earnings per common share, as their effect would have been antidilutive. In addition, PSUs related to 1.1 million and 1.7 million shares were outstanding for the three months ended January 1, 2021 and December 27, 2019, respectively, but were not included in the computation of diluted (loss) earnings per common share, as the performance targets were not yet met.

<sup>2)</sup> The tax benefit on option exercises and restricted stock unit deliveries is included in "Prepayments and Other Current Assets" on the Condensed Consolidated Statements of Cash Flows.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 11. COMMITMENTS AND CONTINGENCIES:

Certain of the Company's lease arrangements, primarily vehicle leases, with terms of one to 12 years, contain provisions related to residual value guarantees. The maximum potential liability to the Company under such arrangements was approximately \$28.9 million at January 1, 2021 if the terminal fair value of vehicles coming off lease was zero. Consistent with past experience, management does not expect any significant payments will be required pursuant to these arrangements. No amounts have been accrued for guarantee arrangements at January 1, 2021.

From time to time, the Company and its subsidiaries are a party to various legal actions, proceedings and investigations involving claims incidental to the conduct of their business, including actions by clients, consumers, employees, government entities and third parties, including under federal, state, international, national, provincial and local employment laws, wage and hour laws, discrimination laws, immigration laws, human health and safety laws, import and export controls and customs laws, environmental laws, false claims or whistleblower statutes, minority, women and disadvantaged business enterprise statutes, tax codes, antitrust and competition laws, consumer protection statutes, procurement regulations, intellectual property laws, food safety and sanitation laws, cost and accounting principles, the Foreign Corrupt Practices Act, the U.K. Bribery Act, other anti-corruption laws, lobbying laws, motor carrier safety laws, data privacy and security laws and alcohol licensing and service laws, or alleging negligence and/or breaches of contractual and other obligations. Based on information currently available, advice of counsel, available insurance coverage, established reserves and other resources, the Company does not believe, except for the matter discussed below, that any such actions are likely to be, individually or in the aggregate, material to its business, financial condition, results of operations or cash flows. However, in the event of unexpected further developments, it is possible that the ultimate resolution of these matters, or other similar matters, if unfavorable, may be materially adverse to the Company's business, financial condition, results of operations or cash flows.

The Company is involved in a dispute with a client regarding Aramark's provision of services pursuant to a contract. The Company is simultaneously litigating the matter and attempting to reach a negotiated resolution. The Company recorded a reserve for this matter as it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. As of January 1, 2021, the Company has accrued its best estimate of the probable loss associated with this contract, which is approximately \$19.7 million. The Company believes it is reasonably possible that this potential exposure may change in the near term based on the outcome of either the settlement negotiations or through continued litigation.

During fiscal 2019, Eric J. Foss, the Company's former Chairman, President and Chief Executive Officer, stepped down and \$10.4 million of cash compensation related charges were recognized related to his separation from the Company. As of January 1, 2021, the Company had \$4.3 million of remaining unpaid obligations related to his separation, which are recorded in "Accrued expenses and other current liabilities" on the Condensed Consolidated Balance Sheets. These unpaid obligations are expected to be paid through fiscal 2021.

#### **NOTE 12. BUSINESS SEGMENTS:**

The Company reported its operating results in three reportable segments: FSS United States, FSS International and Uniform. Corporate includes general expenses not specifically allocated to an individual segment and share-based compensation expense (see Note 9). In the Company's food and support services segments, approximately 73% of the global revenue is related to food services and 27% is related to facilities services. During the three months ended January 1, 2021 and December 27, 2019, the Company received proceeds of approximately \$10.0 million and \$15.3 million, respectively, relating to the recovery of the Company's investment (possessory interest) at one of the National Park Service sites within the FSS United States segment. The Company recorded a gain related to the recovery of its investment, which is included in "Cost of services provided (exclusive of depreciation and amortization)" on the Condensed Consolidated Statements of (Loss) Income. Revenue and operating (loss) income during the three month period of fiscal 2021 were negatively impacted by COVID-19. Financial information by segment follows (in millions):

|                   | <br>Revenue        |         |      |  |  |
|-------------------|--------------------|---------|------|--|--|
|                   | Three Months Ended |         |      |  |  |
|                   | January 1, 2021    |         |      |  |  |
| FSS United States | \$<br>1,445.8      | \$ 2,63 | 39.0 |  |  |
| FSS International | 694.5              | 94      | 46.2 |  |  |
| Uniform           | <br>603.5          | 6       | 68.4 |  |  |
|                   | \$<br>2,743.8      | \$ 4,25 | 53.6 |  |  |

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

|   | O <sub>I</sub> | Operating (Loss) Income |                   |  |  |
|---|----------------|-------------------------|-------------------|--|--|
|   |                | Three Mon               | ths Ended         |  |  |
|   | January 1, 2   | 021                     | December 27, 2019 |  |  |
| FSS United States                       | \$             | (14.8)                  | \$ 185.9          |  |  |
| FSS International                       |                | (3.0)                   | 43.7              |  |  |
| Uniform                                 |                | 32.1                    | 53.3              |  |  |
|   |                | 14.3                    | 282.9             |  |  |
| Corporate                               |                | (34.8)                  | (28.6)            |  |  |
| Operating (Loss) Income                 |                | (20.5)                  | 254.3             |  |  |
| Interest and Other Financing Costs, net |                | 100.4                   | 79.6              |  |  |
| (Loss) Income Before Income Taxes       | \$             | (120.9)                 | \$ 174.7          |  |  |

#### NOTE 13. FAIR VALUE OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES:

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Assets and liabilities recorded at fair value are classified based upon the level of judgment associated with the inputs used to measure their fair value. The hierarchical levels related to the subjectivity of the valuation inputs are defined as follows:

- Level 1—inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets
- Level 2—inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument
- Level 3—inputs to the valuation methodology are unobservable and significant to the fair value measurement

#### **Recurring Fair Value Measurements**

The Company's financial instruments consist primarily of cash and cash equivalents, accounts receivable, accounts payable, borrowings and derivatives. Management believes that the carrying value of cash and cash equivalents, accounts receivable and accounts payable are representative of their respective fair values. In conjunction with the fair value measurement of the derivative instruments, the Company made an accounting policy election to measure the credit risk of its derivative instruments that are subject to master netting agreements on a net basis by counterparty portfolio, as the gross values would not be materially different. The fair value of the Company's debt at January 1, 2021 and October 2, 2020 was \$8,435.7 million and \$9,260.0 million, respectively. The carrying value of the Company's debt at January 1, 2021 and October 2, 2020 was \$8,209.5 million and \$9,278.4 million, respectively. The fair values were computed using market quotes, if available, or based on discounted cash flows using market interest rates as of the end of the respective periods. The inputs utilized in estimating the fair value of the Company's debt have been classified as Level 2 in the fair value hierarchy levels.

Item 2.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of Aramark's (the "Company," "we," "our" and "us") financial condition and results of operations for the three months ended January 1, 2021 and December 27, 2019 should be read in conjunction with our audited consolidated financial statements and the notes to those statements for the fiscal year ended October 2, 2020 included in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission ("SEC") on November 24, 2020.

Our discussion contains forward-looking statements, such as our plans, objectives, opinions, expectations, anticipations, intentions and beliefs, that are based upon our current expectations but that involve risks and uncertainties. Actual results and the timing of events could differ materially from those anticipated in those forward-looking statements as a result of a number of factors, including those described under the heading "Special Note About Forward-Looking Statements" and elsewhere in this Quarterly Report on Form 10-Q. In the following discussion and analysis of financial condition and results of operations, certain financial measures may be considered "non-GAAP financial measures" under SEC rules. These rules require supplemental explanation and reconciliation, which is provided elsewhere in this Quarterly Report on Form 10-Q.

#### Overview

We are a leading global provider of food, facilities and uniform services to education, healthcare, business & industry and sports, leisure & corrections clients. Our core market is the United States, which is supplemented by an additional 18-country footprint. Through our established brand, broad geographic presence and employees, we anchor our business in our partnerships with thousands of education, healthcare, business, sports, leisure and corrections clients. Through these partnerships we serve millions of consumers including students, patients, employees, sports fans and guests worldwide. We operate our business in three reportable segments: Food and Support Services United States ("FSS United States"), Food and Support Services International ("FSS International") and Uniform and Career Apparel ("Uniform").

Our Food and Support Services operations focus on serving clients in five principal sectors: Business & Industry, Education, Healthcare, Sports, Leisure & Corrections and Facilities & Other. Our FSS International reportable segment provides a similar range of services as those provided to our FSS United States clients and operates in the same sectors. Administrative expenses not allocated to our three reportable segments are presented separately as corporate expenses.

## Impact of COVID-19 on our Business

The COVID-19 pandemic ("COVID-19") has disrupted and is expected to continue to disrupt our business, which has and could continue to materially affect our operating results, cash flows and/or financial condition for an extended period of time. We began experiencing a significant decline in our operations due to COVID-19 towards the end of our second quarter of fiscal 2020, which has continued through our first quarter of fiscal 2021. The decline in our operations from COVID-19 caused a material deterioration in our revenues, operating (loss) income and net (loss) income for the three months ended January 1, 2021. COVID-19 has adversely affected global economies, financial markets and the overall environment for our business. The ongoing impact of COVID-19 on our longer-term operational and financial performance will depend on future developments, including the availability and widespread distribution of safe and effective COVID-19 vaccines. Many of these future developments are outside of our control and all are highly uncertain and cannot be predicted.

In response to COVID-19, we continue to remain principally focused on the safety and well-being of our employees, clients and everyone we serve, while simultaneously taking timely, proactive measures to adapt to the current environment. We continue to modify our business model in response to the disruption caused by COVID-19 by strengthening our liquidity position, focusing on flexible, low fixed-cost operations and diversifying our service offerings, geographic mix and client portfolio.

While certain of our operating sectors have been significantly impacted to date, we continue to work toward mitigating these negative impacts. These efforts have included, and continue to include, significant cost reduction efforts toward variable and fixed costs, including furloughs of our labor force. These efforts have also included headcount reductions during fiscal 2020, contractual negotiations and efforts to provide additional products and services arising in the current environment. We have also leveraged relief provisions under the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") and other foreign governmental programs. The operating environment, however, remains very fluid with changes in the number of COVID-19 cases significantly impacting the ability and willingness of private businesses and governments to open or remain open, even at limited levels. We continue to work closely with clients and all constituencies in this environment.

In the FSS United States segment, the impacts to our operating sectors are further described as follows:

• Education – We served clients operating both in-person and hybrid learning models. Higher Education experienced shortened semesters as well as reduced catering and retail activity that typically spike during the holiday season. K-12

strategically designed menus and customized solutions for in-person and curbside pickup models, while continuing to participate in universal government-sponsored meal programs.

- Sports, Leisure & Corrections Activity modestly increased in Sports & Entertainment as NFL teams included fans at partial capacity based on local regulations. The NHL and NBA have started their regular seasons playing without fans. Leisure remained steady, focused on the upcoming spring season in National Parks. Corrections continues to not be materially impacted.
- Business & Industry Companies maintained measured return-to-work timelines. We have also launched exclusive home delivery solutions that extend beyond the traditional workplace setting.
- Facilities & Other We offered additional project-oriented services and leveraged cross-selling opportunities with heightened demand for safety and hygiene.
- Healthcare Operations remained largely stable with focus on providing enhanced capabilities in telehealth and mobile ordering, in addition to
  offering post-care meal delivery to patient homes.

Within the FSS International segment, we are at various stages of response depending on geography. China continues its recovery and has new client wins —particularly in Healthcare—due to our efforts on the frontlines. Europe is facing additional restrictions and higher levels of lockdown, which vary based on country-specific government mandates. We continue to experience an impact from COVID-19 in South America, Canada and in our 50% ownership of AIM Services Co., Ltd. in Japan.

In the Uniform segment, our business serves a range of clients. Operations continue for essential businesses and now most of our non-essential clients are back operating as well, although in certain areas of North America, due to worsening conditions of the pandemic, some of these businesses have been forced to shut down again. In addition, we continue to be a solution-oriented service focusing on safety and hygiene, including a heightened demand for personal protective equipment ("PPE") materials amongst our clients. We have redeployed production lines in order to manufacture essential PPE for hospital employees and other clients across North America.

In all business segments, we continue to leverage our flexible operating model to execute cost mitigation plans while continuing to support our clients. Beginning in the third quarter of fiscal 2020, we made changes to our organization to align our cost base to best support our clients' needs as we navigate the current environment and focus on our long-term strategy. These actions included headcount reductions, which resulted in severance charges primarily recognized during the third and fourth quarters of fiscal 2020.

We undertook many actions as it relates to our liquidity position in response to COVID-19. See "Liquidity and Capital Resources" below for additional disclosure around these actions taken. Also, see "Item 1A. Risk Factors" in our Annual Report on Form 10-K, filed with the SEC on November 24, 2020, for an additional discussion of risks and potential risks of COVID-19 on our business, financial condition and results of operations.

### Seasonality

Our revenue and operating results have varied from quarter to quarter as a result of different factors. Historically, within our FSS United States segment, there has been a lower level of activity during our first and second fiscal quarters in operations that provide services to sports and leisure clients. This lower level of activity, historically, has been partially offset during our first and second fiscal quarters by the increased activity levels in our educational operations. Conversely, historically there has been a significant increase in the provision of services to sports and leisure clients during our third and fourth fiscal quarters, which is partially offset by the effect of summer recess at colleges, universities and schools in our educational operations. As described above, during the COVID-19 pandemic, and in subsequent periods, our business and results of operations have not experienced, and may continue to not experience, our historically typical patterns of seasonality.

### Foreign Currency Fluctuations

The impact from foreign currency translation assumes constant foreign currency exchange rates based on the rates in effect for the prior year period being used in translation for the comparable current year period. We believe that providing the impact of fluctuations in foreign currency rates on certain financial results can facilitate analysis of period-to-period comparisons of business performance.

#### Fiscal Year

Our fiscal year is the fifty-two or fifty-three week period which ends on the Friday nearest September 30th. The fiscal year ending October 1, 2021 is a fifty-two week period and the fiscal year ended October 2, 2020 was a fifty-three week period.

## **Results of Operations**

The following tables present an overview of our results on a consolidated and segment basis with the amount of and percentage change between periods for the three months ended January 1, 2021 and December 27, 2019 (dollars in millions).

|  | Three Months Ended |    |                   |    | Change    |    |          |  |
|--|--------------------|----|-------------------|----|-----------|----|----------|--|
|  | January 1, 2021    |    | December 27, 2019 |    | \$        | 9/ | 0        |  |
| Revenue  | \$<br>2,743.8      | \$ | 4,253.6           | \$ | (1,509.8) | '  | (35.5)%  |  |
| Costs and Expenses:  |                    |    |                   |    |           |    |          |  |
| Cost of services provided (exclusive of depreciation and amortization) | 2,535.6            |    | 3,768.1           |    | (1,232.5) |    | (32.7)%  |  |
| Other operating expenses   | 228.7              |    | 231.2             |    | (2.5)     |    | (1.1)%   |  |
|  | 2,764.3            |    | 3,999.3           |    | (1,235.0) |    | (30.9)%  |  |
| Operating (loss) income  | <br>(20.5)         |    | 254.3             |    | (274.8)   |    | (108.0)% |  |
| Interest and Other Financing Costs, net                                | 100.4              |    | 79.6              |    | 20.8      |    | 26.2 %   |  |
| (Loss) Income Before Income Taxes                                      | (120.9)            |    | 174.7             |    | (295.6)   | (  | (169.2)% |  |
| (Benefit) Provision for Income Taxes                                   | (39.5)             |    | 28.8              |    | (68.3)    | (  | (237.2)% |  |
| Net (loss) income  | \$<br>(81.4)       | \$ | 145.9             | \$ | (227.3)   | (  | (155.8)% |  |

|   | <b>Three Months Ended</b> |                 |      |                   | Ch              | ange     |
|---|---------------------------|-----------------|------|-------------------|-----------------|----------|
| Revenue by Segment <sup>(1)(2)</sup>              |                           | January 1, 2021 |      | December 27, 2019 | \$              | %        |
| FSS United States                                 | \$                        | 1,445.8         | \$   | 2,639.0           | \$<br>(1,193.2) | (45.2)%  |
| FSS International                                 |                           | 694.5           |      | 946.2             | (251.7)         | (26.6)%  |
| Uniform   |                           | 603.5           |      | 668.4             | (64.9)          | (9.7)%   |
|   | \$                        | 2,743.8         | \$   | 4,253.6           | \$<br>(1,509.8) | (35.5)%  |
|   |                           | Three Mor       | nths | Ended             | Ch              | ange     |
| Operating (Loss) Income by Segment <sup>(2)</sup> |                           | January 1, 2021 |      | December 27, 2019 | \$              | %        |
| FSS United States                                 | \$                        | (14.8)          | \$   | 185.9             | \$<br>(200.7)   | (107.9)% |
| FSS International                                 |                           | (3.0)           |      | 43.7              | (46.7)          | (106.9)% |
| Uniform   |                           | 32.1            |      | 53.3              | (21.2)          | (39.8)%  |
| Corporate   |                           | (34.8)          |      | (28.6)            | (6.2)           | 21.4 %   |
|   | \$                        | (20.5)          | \$   | 254.3             | \$<br>(274.8)   | (108.0)% |

<sup>(1)</sup> As a percentage of total revenue, FSS United States represented 52.7% and 62.0%, FSS International represented 25.3% and 22.3% and Uniform represented 22.0% and 15.7% for the three month periods ended January 1, 2021 and December 27, 2019, respectively.

# **Consolidated Overview**

Revenue decreased by approximately 35.5% during the three month period of fiscal 2021 compared to the prior year period, which was mainly due to COVID-19, primarily from our clients either reducing or ceasing operations at certain locations across all of our segments.

<sup>(2)</sup> Revenue and operating (loss) income for all segments were impacted by COVID-19 in the three month period of fiscal 2021.

The following table presents the cost of services provided (exclusive of depreciation and amortization) by segment and as a percent of revenue for the three month periods ended January 1, 2021 and December 27, 2019.

|  | Three Months Ended |              |        |             |              |  |  |  |
|--|--------------------|--------------|--------|-------------|--------------|--|--|--|
|  | <br>Janua          |              | Decemb | er 27, 2019 |              |  |  |  |
| Cost of services provided (exclusive of depreciation and amortization) | <br>\$             | % of Revenue |        | \$          | % of Revenue |  |  |  |
| FSS United States  | \$<br>1,350.0      | 93.4 %       | \$     | 2,331.6     | 88.4 %       |  |  |  |
| FSS International  | 676.6              | 97.4 %       |        | 880.5       | 93.1 %       |  |  |  |
| Uniform  | 509.0              | 84.3 %       |        | 556.0       | 83.2 %       |  |  |  |
|  | \$<br>2,535.6      | 92.4 %       | \$     | 3,768.1     | 88.6 %       |  |  |  |

The following table presents the percentages attributable to the components in cost of services provided (exclusive of depreciation and amortization) for the three month periods ended January 1, 2021 and December 27, 2019.

|   | Three Mont      | Three Months Ended |  |  |
|---|-----------------|--------------------|--|--|
| Cost of services provided (exclusive of depreciation and amortization) components | January 1, 2021 | December 27, 2019  |  |  |
| Food and support service costs <sup>(1)</sup>                                     | 23.8 %          | 28.7 %             |  |  |
| Personnel costs <sup>(2)</sup>  | 52.3 %          | 46.2 %             |  |  |
| Other direct costs <sup>(1)</sup>   | 23.9 %          | 25.1 %             |  |  |
|   | 100.0 %         | 100.0 %            |  |  |

- (1) Food and support service costs and Other direct costs represented a lower proportion of total cost of services provided (exclusive of depreciation and amortization) during the three months ended January 1, 2021 mainly from reduced or ceased operations at certain client locations due to COVID-19 and, in addition, the impact of cost reduction efforts taken by management to reduce variable and fixed costs
- (2) Personnel costs represented a higher proportion of total cost of services provided (exclusive of depreciation and amortization) during the three months ended January 1, 2021 primarily due to some clients requiring us to maintain certain employment levels despite reduced operations.

Operating income decreased by approximately \$274.8 million during the three month period of fiscal 2021 compared to the prior year period. Operating income was negatively impacted during the three month period of fiscal 2021 due to COVID-19, primarily attributable to clients either reducing or ceasing operations at certain locations across all of our segments. The negative impact of COVID-19 was partially offset by both U.S. and non-U.S. governmental labor related tax credits (see Note 1 to the condensed consolidated financial statements).

Interest and Other Financing Costs, net, increased 26.2% during the three month period of fiscal 2021 compared to the prior year period. The increase was primarily due to the issuance of \$1,500.0 million of 6.375% Senior Notes during the third quarter of fiscal 2020.

The income tax benefit for the three month period of fiscal 2021 was recorded at an effective rate of 32.7% compared to income tax expense recorded at an effective rate of 16.5% in the prior year period. As a result of the CARES Act, we recorded a net income tax benefit of approximately \$22.2 million during the three month period ended January 1, 2021. This benefit reflects the Net Operating Losses ("NOLs") expected to be carried back to Pre-Tax Cut and Jobs Act years, which are benefited at 35.0%. In addition, we recorded a valuation allowance of \$16.1 million during the three month period ended January 1, 2021 against certain foreign tax credits that were re-established by the NOL carryback. The effective tax rate for the three months ended December 27, 2019 also includes an income tax benefit of approximately \$18.6 million as a result of an excess tax benefit recognized in relation to equity awards exercised during the first quarter of fiscal 2020, including by the former Chairman, President and Chief Executive Officer.

# **Segment Results**

# FSS United States Segment

The FSS United States reportable segment consists of five operating sectors which have similar economic characteristics and are aggregated into a single operating segment. The five operating sectors of the FSS United States reportable segment are Business & Industry, Education, Healthcare, Sports, Leisure & Corrections and Facilities & Other.

Revenue for each of these sectors are summarized as follows (in millions):

|                               |     | Three Months Ended |       |               | Change  |
|-------------------------------|-----|--------------------|-------|---------------|---------|
|                               | Jan | uary 1, 2021       | Decem | nber 27, 2019 | %       |
| Business & Industry           | \$  | 154.4              | \$    | 405.5         | (61.9)% |
| Education                     |     | 513.2              |       | 1,001.1       | (48.7)% |
| Healthcare                    |     | 186.8              |       | 227.2         | (17.8)% |
| Sports, Leisure & Corrections |     | 226.5              |       | 608.9         | (62.8)% |
| Facilities & Other            |     | 364.9              |       | 396.3         | (7.9)%  |
|                               | \$  | 1,445.8            | \$    | 2,639.0       | (45.2)% |

Historically, the Healthcare, Education and Facilities & Other sectors generally have high-single digit operating income margins and the Business & Industry and Sports, Leisure & Corrections sectors generally have mid-single digit operating income margins. As described above, during the COVID-19 pandemic, operating income margins in the FSS United States sectors differ from our otherwise historical patterns.

FSS United States segment revenue decreased by approximately 45.2% during the three month period of fiscal 2021 compared to the prior year period. The decrease was primarily attributable to COVID-19, which significantly impacted our Sports, Leisure & Corrections sector due to limited professional sports stadium attendance, our Education sector where clients either have reduced or ceased operations at certain locations and our Business & Industry sector due to many clients working from home instead of the office.

Operating income decreased by approximately \$200.7 million during the three month period of fiscal 2021 compared to the prior year period. Operating income was negatively impacted during the three month period of fiscal 2021 due to COVID-19. The profit decline from COVID-19 is primarily attributable to clients either reducing or ceasing operations at certain locations. The decrease during the three month period of fiscal 2021 was also attributable to:

- higher expenses related to our medical insurance programs (approximately \$11.3 million); and
- lower income compared to the prior year relating to the recovery of our investment (possessory interest) at one of the National Park Service sites within our Sports, Leisure & Corrections sector (approximately \$5.3 million).

These decreases in operating income during the three month period of fiscal 2021 more than offset higher income related to favorable loss experience in older insurance years under our general liability, automotive liability and workers' compensation programs when compared to the three month period of fiscal 2020 (approximately \$7.8 million).

# FSS International Segment

FSS International segment revenue decreased by approximately 26.6% during the three month period of fiscal 2021 compared to the prior year period. The decrease was attributable to the negative impact of COVID-19 from government shutdowns. The decrease was partially offset by the positive impact of foreign currency translation during the three month period of fiscal 2021 (approximately 2.2%).

Operating income decreased by approximately \$46.7 million during the three month period of fiscal 2021 compared to the prior year period. The decrease was attributable to the negative impact of COVID-19, partially offset by labor related tax credits provided from government assistance programs (see Note 1 to the condensed consolidated financial statements). The decrease was also attributable to:

- charges related to a client contract dispute (approximately \$2.6 million); and
- the negative impact of foreign currency translation (approximately \$1.1 million).

## **Uniform Segment**

Uniform segment revenue decreased by approximately 9.7% during the three month period of fiscal 2021 compared to the prior year period. The decrease was primarily attributable to COVID-19.

Operating income decreased by approximately \$21.2 million during the three month period of fiscal 2021 compared to the prior year period. The decrease was attributable to the negative impact of COVID-19, partially offset by labor related tax credits provided by government assistance programs (see Note 1 to the condensed consolidated financial statements). The decrease was also attributable to:

a non-cash charge related to excess inventory (approximately \$5.0 million); and

• an increase in personnel costs related to sales growth initiatives compared to the prior year period (approximately \$4.0 million).

Operating income benefited during the three month period of fiscal 2021 from lower merger and integration charges from the AmeriPride acquisition (approximately \$4.5 million).

#### **Corporate**

Corporate expenses, those administrative expenses not allocated to the business segments, increased by approximately \$6.2 million during the three month period of fiscal 2021 compared to the prior year period. The increase was attributable to:

- higher share-based compensation expense primarily due to the shortening of the vesting period on the annual time-based option and restricted stock unit grants issued in September 2020 from four years to three years and the accelerated timing of the issuance of the annual grant (approximately \$4.2 million); and
- charge related to exposure for a payroll tax matter (approximately \$2.1 million).

#### **Liquidity and Capital Resources**

#### Overview

Our principal sources of liquidity are cash generated from operating activities, funds from borrowings and existing cash on hand. As of January 1, 2021, we had \$1,166.2 million of cash and cash equivalents, approximately \$850.4 million of availability under our senior secured revolving credit facility and approximately \$351.2 million of availability under the Receivables Facility. A significant portion of our cash and cash equivalents are held in mature, liquid geographies where we have operations. As of January 1, 2021, there were approximately \$966.3 million of outstanding foreign currency borrowings.

In response to the COVID-19 pandemic, we previously undertook a number of actions to enhance our cash position, including increasing borrowings under our revolving credit facility and under our Receivables Facility, renegotiations of client contracts, salary and other compensation adjustments and reductions to general corporate expenses. In addition, on April 27, 2020, Aramark Services Inc. ("ASI"), our indirect wholly owned subsidiary, issued \$1,500.0 million aggregate principal amount of 6.375% Senior Notes due May 1, 2025 (the "6.375% 2025 Notes"). We continue to apply effective cost discipline to mitigate the negative impacts of COVID-19 as well as leveraging relief provisions provided under the CARES Act and other foreign governmental programs (see Note 1 to the condensed consolidated financial statements). During the first quarter of fiscal 2021, we repaid \$780.0 million of outstanding borrowings under our U.S. revolving credit facility and \$315.6 million of borrowings under our Receivables Facility utilizing cash and cash equivalents on hand.

While the full impact of COVID-19 on our long-term liquidity remains uncertain, we currently believe that our cash and cash equivalents, including funds from the 6.375% 2025 Notes and availability under our revolving credit facility, will be adequate to meet anticipated cash requirements to fund working capital, capital spending, debt service obligations, refinancings, dividends and other cash needs. We have no significant debt maturities due until 2023 and, with the additional funds from the 6.375% 2025 Notes and the covenant relief attained as a result of the credit agreement amendment implemented in April 2020, we believe we have sufficient flexibility to manage the impact of COVID-19, based on our current assumptions. We also have flexibility to optimize working capital and defer certain capital expenditures as appropriate without a material impact to the business. We believe that our assumptions used to estimate our liquidity and working capital requirements are reasonable; however, due to the unprecedented current environment, we cannot assure that our assumptions will be correct and, as a consequence, our ability to be predictive is uncertain. For additional information regarding the impact of COVID-19, including on our liquidity and capital resources, see Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K filed with the SEC on November 24, 2020.

The table below summarizes our cash activity (in millions):

|   | Three Months Ended |    |                   |  |
|---|--------------------|----|-------------------|--|
|   | January 1, 2021    |    | December 27, 2019 |  |
| Net cash used in operating activities               | \$<br>(115.2)      | \$ | (309.5)           |  |
| Net cash used in investing activities               | (90.8)             |    | (87.4)            |  |
| Net cash (used in) provided by financing activities | (1,148.2)          |    | 411.6             |  |

Reference to the Condensed Consolidated Statements of Cash Flows will facilitate understanding of the discussion that follows.

# Cash Flows Used in Operating Activities

Cash used in operating activities decreased by approximately \$194.3 million during the three month period of fiscal 2021 compared to the three month period of fiscal 2020, primarily driven by a lower use of cash of \$472.9 million in operating assets

and liabilities, partially offset by a \$227.3 million decline in net (loss) income from the negative impact of COVID-19 on our business operations as discussed above. The \$472.9 million change in operating assets and liabilities compared to the prior year period was primarily due to the following:

- Change in Accrued expenses was less of a use of cash by \$263.2 million during the three month period of fiscal 2021 compared to the three month
  period of fiscal 2020 primarily due to the following: lower revenues in the current year period compared to the prior year period from lower client
  advances within our Higher Education business as a result of COVID-19; lower payments related to the annual bonus offset by the current year
  accrual; lower payments of payroll taxes related to the deferral of payments allowed under the CARES Act; and lower commission payments in
  our Sports business;
- Change in Receivables was less of a use of cash by \$108.6 million during the three month period of fiscal 2021 compared to the three month period of fiscal 2020 due to the timing of collections and lower revenue from the impact of COVID-19; and
- Change in Accounts payable was less of a use of cash by \$103.4 million during the three month period of fiscal 2021 compared to the three month period of fiscal 2020 due to the timing of disbursements and lower purchasing levels from the impact of COVID-19, mainly in our FSS United States and FSS International segments.

The three month period of fiscal 2021 includes approximately \$35.1 million of proceeds associated with labor related tax credits from many foreign jurisdictions in which we operate as a form of relief from COVID-19 (see Note 1 to the condensed consolidated financial statements). In addition, we received proceeds of approximately \$38.3 million from U.S. governmental entities related to refunds from an accounting method change from a prior tax return year and estimated tax payments being higher than actual due to the impact of COVID-19. During the three month periods of fiscal 2021 and fiscal 2020, we received proceeds of approximately \$17.0 million and \$12.5 million, respectively, related to favorable loss experience in older insurance years under our general liability, automobile liability and workers' compensation programs. The "Other operating activities" caption reflects adjustments to net (loss) income in the current year and prior year periods related to non-cash charges and adjustments to non-operating gains.

# Cash Flows Used in Investing Activities

The net cash flows used in investing activities were higher during the three month period of fiscal 2021 compared to the three month period of fiscal 2020 due to an increase in acquisitions and from an investment to a client that is reimbursable. These increases were partially offset by lower levels of capital expenditures. The "Proceeds from governmental agencies related to property and equipment" caption includes approximately \$10.0 million and \$15.3 million of proceeds during the three month periods of fiscal 2021 and 2020, respectively, relating to the recovery of our investment (possessory interest) at one of the National Park Service sites within our Sports, Leisure & Corrections sector.

# Cash Flows (Used in) Provided by Financing Activities

During the three month period of fiscal 2021, cash used in financing activities was impacted by the following:

- the repayment of borrowings under the U.S. revolving credit facility (\$780.0 million);
- repayments under the Receivables Facility (\$315.6 million); and
- optional repayments of term loan borrowings (\$16.5 million).

During the three month period of fiscal 2020, cash provided by financing activities was impacted by the following:

- an increase in funding under the Receivables Facility (\$450.0 million); and
- proceeds from issuance of common stock as a result of higher stock option exercises (\$26.1 million).

The "Other financing activities" caption also reflects a use of cash during the three month periods of fiscal 2021 and fiscal 2020, primarily related to taxes paid by us when we withhold shares upon an employee's exercise or vesting of equity awards to cover income taxes.

In accordance with Amendment No. 9 ("Amendment No. 9") to the credit agreement, dated as of March 28, 2017, (as supplemented or otherwise modified from time to time, the "Credit Agreement") entered into during the third quarter of fiscal 2020, we cannot make any future share repurchases as long as the covenant compliance waiver remains in effect (see below).

## Covenant Compliance

The Credit Agreement contains a number of covenants that, among other things, restrict, subject to certain exceptions, our ability and the ability of our subsidiaries to: incur additional indebtedness; issue preferred stock or provide guarantees; create liens on assets; engage in mergers or consolidations; sell assets; pay dividends; make distributions or repurchase our capital

stock; make investments, loans or advances; repay or repurchase any subordinated debt, except as scheduled or at maturity; create restrictions on the payment of dividends or other amounts to us from our restricted subsidiaries; make certain acquisitions; engage in certain transactions with affiliates; amend material agreements governing our subordinated debt (or any indebtedness that refinances our subordinated debt); and fundamentally change our business. The indentures governing our senior notes contain similar provisions. As of January 1, 2021, we were in compliance with these covenants.

As stated above, the Credit Agreement and the indentures governing our senior notes contain provisions that restrict our ability to pay dividends and repurchase stock (collectively, "Restricted Payments"). In addition to customary exceptions, the Credit Agreement and indentures permit Restricted Payments in the aggregate up to an amount that increases quarterly by 50% of our Consolidated Net Income, as such term is defined in these debt agreements, subject to being in compliance with the interest coverage ratio described below.

Under the Credit Agreement, we are required to satisfy and maintain specified financial ratios and other financial condition tests and covenants. The indentures governing our senior notes also require us to comply with certain financial ratios in order to take certain actions. Our continued ability to meet those financial ratios, tests and covenants can be affected by events beyond our control, and there can be no assurance that we will meet those ratios, tests and covenants.

In accordance with Amendment No. 9 to the Credit Agreement entered into during the third quarter of fiscal 2020, a covenant waiver period is in effect during the three months ended January 1, 2021, as the amendment suspends the Consolidated Secured Debt Ratio covenant required under the Credit Agreement for four fiscal quarters, commencing with the fourth quarter of fiscal 2020 through the third quarter of fiscal 2021. Additionally, in accordance with Amendment No. 9, we cannot make any future share repurchases as long as the covenant compliance waiver remains in effect. For additional information regarding the covenant waiver period and related provisions, see Part I, Item 7, "Liquidity and Capital Resources" in our Annual Report on Form 10-K filed with the SEC on November 24, 2020.

These financial ratios, tests and covenants involve the calculation of certain measures that we refer to in this discussion as "Covenant Adjusted EBITDA." Covenant Adjusted EBITDA is not a measurement of financial performance under U.S. GAAP. Covenant Adjusted EBITDA is defined as net income (loss) of ASI and its restricted subsidiaries plus interest and other financing costs, net, provision (benefit) for income taxes and depreciation and amortization, further adjusted to give effect to adjustments required in calculating covenant ratios and compliance under our Credit Agreement and the indentures governing our senior notes.

Our presentation of these measures has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of our results as reported under U.S. GAAP. You should not consider these measures as alternatives to net income (loss) or operating income (loss) determined in accordance with U.S. GAAP. Covenant Adjusted EBITDA, as presented by us, may not be comparable to other similarly titled measures of other companies because not all companies use identical calculations.

The following is a reconciliation of net loss attributable to ASI stockholder, which is a U.S. GAAP measure of ASI's operating results, to Covenant Adjusted EBITDA as defined in our debt agreements. The terms and related calculations are defined in the Credit Agreement and the indentures governing our senior notes. Covenant Adjusted EBITDA is a measure of ASI and its restricted subsidiaries only and does not include the results of Aramark.

| Twelv | e Months Ended  |  |
|-------|-----------------|--|
| Jai   | January 1, 2021 |  |
| \$    | (688.5)         |  |
|       | 403.6           |  |
|       | (254.6)         |  |
|       | 585.8           |  |
|       | 34.5            |  |
|       | 198.6           |  |
|       | 8.9             |  |
|       | 3.7             |  |
|       | 539.3           |  |
| \$    | 831.3           |  |
|       |                 |  |

- (1) Represents share-based compensation expense resulting from the application of accounting for stock options, restricted stock units, performance stock units and deferred stock unit awards (see Note 9 to the condensed consolidated financial statements).
- (2) Represents the fiscal 2020 non-cash impairment charge related to goodwill.
- (3) Represents our estimated share of EBITDA, primarily from our AIM Services Co., Ltd. equity method investment, not already reflected in our Net loss attributable to ASI stockholder. EBITDA for this equity method investee is calculated in a manner consistent with consolidated Covenant Adjusted EBITDA but does not represent cash distributions received from this investee.
- (4) Represents the annualizing of net EBITDA from acquisitions made during the period.
- (5) "Other" for the twelve months ended January 1, 2021, includes labor charges, incremental expenses and other expenses associated with closed or partially closed client locations resulting from the COVID-19 pandemic, net of U.S. and non-U.S. governmental labor related credits (\$244.0 million), severance charges (\$156.3 million), non-cash impairment charges related to various assets (\$34.3 million), non-cash charge related to operating lease right-of-use assets, property and equipment and other assets from disposal by abandonment of certain rental properties (\$28.5 million), non-cash charges related to information technology assets (\$26.1 million), adjustments to remove the impact attributable to the adoption of certain accounting standards that are made to the calculation in accordance with the Credit Agreement and indentures (\$24.1 million), expenses related to merger and integration related charges (\$21.7 million), charges related to a client contract dispute (\$17.9 million), gain from the insurance proceeds received related to property damage from a tornado in Nashville (\$16.3 million), a favorable non-cash settlement of a multiemployer pension plan obligation (\$6.7 million), non-cash charge for excess inventory (\$5.0 million), the impact of hyperinflation in Argentina (\$2.5 million) and other miscellaneous expenses.

Our covenant requirement and actual ratio for the twelve months ended January 1, 2021 are as follows<sup>(1)</sup>:

|  | Requirement | Ratio |
|--|-------------|-------|
| Interest Coverage Ratio (Fixed Charge Coverage Ratio) <sup>(2)</sup> | 2.000x      | 2.06  |

- (1) The covenant waiver period for the Consolidated Secured Debt Ratio covenant is in effect for the fourth quarter of fiscal 2020 through the third quarter of fiscal 2021.
- (2) Our Credit Agreement establishes an incurrence-based minimum Interest Coverage Ratio, defined as Covenant Adjusted EBITDA to consolidated interest expense, the achievement of which is a condition for us to incur additional indebtedness and to make certain restricted payments and does not result in a default under the Credit Agreement or the indentures governing the senior notes. If we do not maintain this minimum Interest Coverage Ratio calculated on a pro forma basis for any such additional indebtedness or restricted payments, we could be prohibited from being able to (1) incur additional indebtedness, other than the incremental capacity provided for under our Credit Agreement and pursuant to specified exceptions, and (2) make certain restricted payments, other than pursuant to certain exceptions. However, our failure to maintain the minimum Interest Coverage Ratio does not result in a default or an event of default under either the Credit Agreement or the indentures governing the senior notes. The minimum Interest Coverage Ratio is 2.000x for the term of the Credit Agreement. Consolidated interest expense is defined in our Credit Agreement as consolidated interest expense excluding interest income, adjusted for acquisitions and dispositions, further adjusted for certain non-cash or nonrecurring interest expense and our estimated share of interest expense from one equity method investee. The indentures governing our senior notes include a similar requirement which is referred to as a Fixed Charge Coverage Ratio. Due to the impact of COVID-19 on our financial results, we may fall below the covenant requirement of 2.000x related to this financial ratio in future periods, which may occur as early as our second quarter of fiscal 2021. We believe any short-term failure to maintain this ratio at the 2.000x level will not have a material impact on our business, results of operations or capital market strategies.

Subject to restrictions imposed upon us during the covenant waiver period in accordance with Amendment No. 9 to the Credit Agreement, we and our subsidiaries and affiliates may from time to time, in our sole discretion, purchase, repay, redeem or retire any of our outstanding debt securities (including any publicly issued debt securities), in privately negotiated or open market transactions, by tender offer or otherwise, or extend or refinance any of our outstanding indebtedness.

Our business activities do not include the use of unconsolidated special purpose entities and there are no significant business transactions that have not been reflected in the accompanying financial statements. We insure portions of our general liability, automobile liability and workers' compensation risks through a wholly owned captive insurance subsidiary (the "Captive") to enhance our risk financing strategies. The Captive is subject to the regulations within its domicile of Bermuda, including

regulations established by the Bermuda Monetary Authority (the "BMA") relating to levels of liquidity and solvency as such concepts are defined by the BMA. The Captive was in compliance with these regulations as of January 1, 2021. These regulations may have the effect of limiting our ability to access certain cash and cash equivalents held by the Captive for uses other than for the payment of our general liability, automobile liability and workers' compensation claims and related Captive costs. As of January 1, 2021 and October 2, 2020, cash and cash equivalents at the Captive were \$118.7 million and \$92.1 million, respectively.

On February 2, 2021, our stockholders approved the Third Amended and Restated 2013 Stock Incentive Plan, which amends and restates our 2013 Incentive Plan last amended on January 29, 2020. The Third Amended and Restated 2013 Stock Incentive Plan provides for up to 3.5 million of new shares authorized for issuance to participants, in addition to the shares that remained available for issuance under the 2013 Incentive Plan as of February 2, 2021.

On February 2, 2021, our stockholders approved the Aramark 2021 Employee Stock Purchase Plan ("ESPP"). The ESPP allows eligible employees to contribute up to 10% of their eligible pay toward the quarterly purchase of our common stock, subject to an annual maximum dollar amount. The purchase price is 85% of the lesser of the i) fair market value per share of our common stock as determined on the purchase date or ii) fair market value per share of our common stock as determined on the first trading day of the quarterly offering period. The aggregate number of shares of common stock that may be issued under the ESPP may not exceed 12.5 million shares.

### Supplemental Consolidating Information

Pursuant to Regulation S-X Rule 13-01, which simplifies certain disclosure requirements for guarantors and issuers of guaranteed securities, we are no longer required to provide condensed consolidating financial statements for Aramark and its subsidiaries, including the guarantors and non-guarantors under our Credit Agreement and the indentures governing our senior notes. ASI, the borrower under our Credit Agreement and the indentures governing our senior notes, and its restricted subsidiaries together comprise substantially all of our assets, liabilities and operations, and there are no material differences between the consolidating information related to Aramark and Aramark Intermediate Holdco Corporation, the direct parent of ASI and a guarantor under our Credit Agreement, on the one hand, and ASI and its restricted subsidiaries on a standalone basis, on the other hand.

### **Critical Accounting Policies and Estimates**

Our significant accounting policies are described in the notes to the consolidated financial statements included in our Form 10-K, filed with the SEC on November 24, 2020. As described in such notes, we recognize revenue in the period in which the performance obligation is satisfied. For a more complete discussion of the critical accounting policies and estimates that we have identified in the preparation of our condensed consolidated financial statements, please refer to our Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Form 10-K, filed with the SEC on November 24, 2020.

In preparing our financial statements, management is required to make estimates and assumptions that, among other things, affect the reported amounts of assets, liabilities, revenue and expenses. These estimates and assumptions are most significant where they involve levels of subjectivity and judgment necessary to account for highly uncertain matters or matters susceptible to change, and where they can have a material impact on our financial condition and operating performance. If actual results were to differ materially from the estimates made, the reported results could be materially affected.

Critical accounting estimates and the related assumptions are evaluated periodically as conditions warrant, and changes to such estimates are recorded as new information or changed conditions require.

# **New Accounting Standard Updates**

See Note 1 to the condensed consolidated financial statements for a full description of recent accounting standard updates, including the expected dates of adoption.

# Item 3. Quantitative and Qualitative Disclosure About Market Risk

We are exposed to the impact of interest rate changes and manage this exposure through the use of variable-rate and fixed-rate debt and by utilizing interest rate swaps. We do not enter into contracts for trading purposes and do not use leveraged instruments. The market risk associated with debt obligations as of January 1, 2021 has not materially changed from October 2, 2020 (see Item 7A "Quantitative and Qualitative Disclosure About Market Risk" in our Form 10-K for the fiscal year ended October 2, 2020 filed with the SEC on November 24, 2020). During the first quarter of fiscal 2021, we repaid \$780.0 million principal amount outstanding on the U.S. revolving credit facility and \$315.6 million of outstanding borrowings under the Receivables Facility. See Note 4 to the condensed consolidated financial statements related to the changes in our debt levels.

#### **Table of Contents**

See Note 5 to the condensed consolidated financial statements for a discussion of our derivative instruments and Note 13 for the disclosure of the fair value and related carrying value of our debt obligations as of January 1, 2021.

#### Item 4. Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based on that evaluation, management, with the participation of our Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures, as of the end of the period covered by this report, are functioning effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and is accumulated and communicated to our management, including our principal executive and principal financial officers, to allow timely decisions regarding required disclosures. A controls system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls system are met and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. No change in our internal control over financial reporting occurred during our first quarter of fiscal 2021 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II

### Item 1. Legal Proceedings

Our business is subject to various federal, state and local laws and regulations governing, among other things, the generation, handling, storage, transportation, treatment and disposal of water wastes and other substances. We engage in informal settlement discussions with federal, state, local and foreign authorities regarding allegations of violations of environmental laws in connection with our operations or businesses conducted by our predecessors or companies that we have acquired, the aggregate amount of which and related remediation costs we do not believe should have a material adverse effect on our financial condition or results of operations as of January 1, 2021.

From time to time, we and our subsidiaries are party to various legal actions, proceedings and investigations involving claims incidental to the conduct of our business, including those brought by clients, consumers, employees, government entities and third parties under, among others, federal, state, international, national, provincial and local employment laws, wage and hour laws, discrimination laws, immigration laws, human health and safety laws, import and export controls and customs laws, environmental laws, false claims or whistleblower statutes, minority, women and disadvantaged business enterprise statutes, tax codes, antitrust and competition laws, consumer protection statutes, procurement regulations, intellectual property laws, food safety and sanitation laws, cost and accounting principles, the Foreign Corrupt Practices Act, the U.K. Bribery Act, other anti-corruption laws, lobbying laws, motor carrier safety laws, data privacy and security laws and alcohol licensing and service laws, or alleging negligence and/or breaches of contractual and other obligations. Based on information currently available, advice of counsel, available insurance coverage, established reserves and other resources, we do not believe that any such actions, proceedings or investigations are likely to be, individually or in the aggregate, material to our business, financial condition, results of operations or cash flows. However, in the event of unexpected further developments, it is possible that the ultimate resolution of these matters, or other similar matters, if unfavorable, may be materially adverse to our business, financial condition, results of operations or cash flows.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None

Item 5. Other Information

None.

Item 6. Exhibits

See the Exhibit Index which is incorporated herein by reference.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on February 9, 2021.

Aramark

By: /s/THOMAS G. ONDROF

Name: Thomas G. Ondrof

Title: Executive Vice President and Chief Financial Officer (Principal Financial Officer, Principal Accounting Officer and Authorized Signatory)

# **Exhibit Index**

Description

|             | ·  |
|-------------|--|
| 3.1         | Third Amended and Restated By-Laws of Aramark (incorporated by reference to Exhibit 3.1 to Aramark's Current Report on Form 8-K filed with the SEC on December 16, 2020, pursuant to the Exchange Act (file number 001-36223)).  |
| <u>10.1</u> | Amendment No. 10, dated as of November 12, 2020, among Aramark Services, Inc., Aramark Intermediate HoldCo Corporation, ARAMARK Canada Ltd., ARAMARK Investments Limited, ARAMARK Limited, ARAMARK Ireland Holdings Limited, ARAMARK Regional Treasury Europe, Designated Activity Company, ARAMARK Holdings Deutschland GMBH (as successor by merger to ARAMARK Holdings GmbH & Co. KG), Aramark International Finance S.àr.l., each lender party thereto and JPMorgan Chase Bank, N.A. as administrative agent (incorporated by reference to Exhibit 10.11 to Aramark's Annual Report on Form 10-K filed with the SEC on November 24, 2020 pursuant to the Exchange Act (file number 001-36223)).  |
| <u>10.2</u> | Registration Rights Agreement, dated as of December 14, 2020, by and between MR BridgeStone Advisor LLC, on behalf of itself and its affiliated funds, and Aramark (incorporated by reference to Exhibit 10.1 to Aramark's Current Report on Form 8-K filed with the SEC on December 16, 2020, pursuant to the Exchange Act (file number 001-36223)).  |
| 10.3*       | Letter Amendment to Stewardship Framework Agreement by and between Aramark and MR BridgeStone Advisor LLC, on behalf of itself and its affiliated funds, dated December 14, 2020.  |
| 31.1*       | Certification of John J. Zillmer, Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2*       | Certification of Thomas G. Ondrof, Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1*       | Certification of John J. Zillmer, Chief Executive Officer, and Thomas G. Ondrof, Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101         | The following financial information from Aramark's Quarterly Report on Form 10-Q for the period ended January 1, 2021 formatted in inline XBRL: (i) Condensed Consolidated Balance Sheets as of January 1, 2021 and October 2, 2020; (ii) Condensed Consolidated Statements of (Loss) Income for the three months ended January 1, 2021 and December 27, 2019; (iii) Condensed Consolidated Statements of Comprehensive (Loss) Income for the three ended January 1, 2021 and December 27, 2019; (iv) Condensed Consolidated Statements of Cash Flows for the three months ended January 1, 2021 and December 27, 2019; (v) Condensed Consolidated Stockholders' Equity for the three months ended January 1, 2021 and December 27, 2019; and (vi) Notes to condensed consolidated financial statements. |
| 104         | Inline XBRL for the cover page of this Quarterly Report on Form 10-Q; included in Exhibit 101 Inline XBRL document set.  |
|             |  |

\* Filed herewith.

Exhibit No.

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and should not be relied upon for that purpose. In particular, any representations and warranties made by the Company in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

The XBRL instance document does not appear in the interactive data file because the XBRL tags are embedded within the inline XBRL document.

#### **ARAMARK**

December 14, 2020

MR BridgeStone Advisor LLC 712 Fifth Avenue, Suite 17F New York, New York 10019 Attn: Paul C. Hilal

Re: Stewardship Framework Agreement

Ladies and Gentlemen:

Reference is made to (i) the Stewardship Framework Agreement, made and entered into effective as of October 6, 2019 (as amended or otherwise modified from time to time, the "<u>Stewardship Framework Agreement</u>"), by and between Aramark ("<u>Aramark</u>" or the "<u>Company</u>") and MR BridgeStone Advisor LLC ("<u>Mantle Ridge</u>"), on behalf of itself and its affiliated funds and (ii) the Second Amended and Restated By-laws of Aramark (as amended or otherwise modified from time to time, the "<u>Bylaws</u>"). Capitalized terms used but not defined herein shall have the meanings ascribed to them in the Stewardship Framework Agreement.

Section 1(c) of the Stewardship Framework Agreement provides that for a period of three (3) years after the date of the Stewardship Framework Agreement (such three-year anniversary, the "Board Size Expiration Date"), the size of the Board of Directors of the Company (the "Board") will not be more than eleven (11) directors. Notwithstanding such provision, Mantle Ridge agrees that the size of the Board may be increased to twelve (12) directors immediately prior to the Company's 2021 annual meeting of stockholders (including any adjournments or postponements thereof, the "2021 Annual Meeting") to permit the election to the Board at the 2021 Annual Meeting of the eleven (11) directors currently serving on the Board and one additional candidate approved by Mantle Ridge. If at any time prior to the Board Size Expiration Date, any director serving on the Board (other than the Mantle Ridge Director) ceases to serve on the Board for any reason, then the Company shall take all requisite action so that the size of the Board does not exceed eleven (11) directors at any time prior to the Board Size Expiration Date.

Prior to the 2021 Annual Meeting, the Board shall adopt (i) an amendment to Article III, Section 1 of the Bylaws in a manner consistent with this letter agreement in a form reasonably acceptable to Mantle Ridge and (ii) resolutions providing for the increase in the size of the Board effective at the time of the 2021 Annual Meeting as permitted by this letter agreement.

Except as expressly set forth herein, this letter agreement shall not, by implication or otherwise, constitute a waiver of any other term or provision of the Stewardship Framework Agreement, limit, impair, constitute a waiver of, or otherwise affect the rights and remedies of any of the parties under the Stewardship Framework Agreement, and shall not alter, modify, amend or in any way affect any of the terms, conditions, obligations, covenants or agreements contained in the Stewardship Framework Agreement, or waive, release or limit the exercise by the parties of any of their rights thereunder, all of which are ratified and affirmed in all respects and shall continue in full force and effect. This letter agreement may be executed in two or more counterparts, each of which will be considered one and the same agreement and will become effective when counterparts have been signed by each of the parties and delivered to the other party (including by means of electronic delivery or facsimile).

[Signature Page Follows]

If you are in agreement with the foregoing, please so acknowledge by signing in the space provided below.

Very truly yours,

# ARAMARK

By: /s/ JOHN J. ZILLMER

Name: John J. Zillmer

Title: Chief Executive Officer

Acknowledged and Agreed as of the date first set forth above:

# MR BRIDGESTONE ADVISOR, LLC

By: Mantle Ridge LP, its sole member

By: Mantle Ridge GP LLC, its general partner

By: PCH MR Advisor Holdings LLC, its managing member

By: /s/ PAUL C. HILAL

Name: Paul C. Hilal Title: Sole Member

### CERTIFICATIONS

I, John J. Zillmer, Chief Executive Officer, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Aramark for the quarter ended January 1, 2021;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 9, 2021

/s/ JOHN J. ZILLMER

John J. Zillmer Chief Executive Officer

#### CERTIFICATIONS

- I, Thomas G. Ondrof, Executive Vice President and Chief Financial Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Aramark for the quarter ended January 1, 2021;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 9, 2021

/s/ THOMAS G. ONDROF

Thomas G. Ondrof Executive Vice President and Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Aramark (the "Company") on Form 10-Q for the fiscal quarter ended January 1, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, John J. Zillmer, Chief Executive Officer of the Company, and Thomas G. Ondrof, Executive Vice President and Chief Financial Officer of the Company, each certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, based on each of our knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 9, 2021

/s/ JOHN J. ZILLMER

John J. Zillmer Chief Executive Officer

/s/ THOMAS G. ONDROF

Thomas G. Ondrof
Executive Vice President and
Chief Financial Officer

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.