

For Immediate Release

### **News Release**

Contact:

Media Inquiries
Karen Cutler (215)238-4063
Cutler-Karen@aramark.com

Investor Inquiries Ian Bailey (215)409-7287 Bailey-Ian@aramark.com

# Aramark Reports Strong Third Quarter 2014 Results and Raises Full Year EPS Guidance

Company Posts Continued Sales and Profit Growth Momentum

**Philadelphia, August 11, 2014** — Aramark (NYSE:ARMK), the \$14 billion global provider of award winning services in food, facilities management, and uniforms, today reported third quarter 2014 results with strong sales and profit growth and increased its earnings outlook for fiscal 2014.

#### **KEY HIGHLIGHTS**

- Sales in the third guarter of \$3.6 billion, with organic growth of 4%;
- Adjusted operating income in the third quarter of \$192.4 million up 10%, operating income of \$141.3 million:
- Adjusted earnings per share in the third quarter of \$0.32, earnings per share of \$0.19;
- Sales year-to-date of \$10.9 billion, with organic growth of 5%;
- Adjusted operating income year-to-date of \$649.7 million up 11%, operating income of \$419.3 million;
- 2014 Adjusted Earnings per Share expectation increased to \$1.45 \$1.50.

"I am pleased to report another quarter of strong business results achieved within a challenging consumer and economic environment," said Eric J. Foss, President and Chief Executive Officer. "Our performance reflects solid execution against a sound strategy and was broad-based across the segments and geographies of our portfolio. Based upon this strength and our overall business momentum, we are increasing our full-year 2014 earnings outlook."

#### **THIRD QUARTER RESULTS**

Sales were \$3.6 billion versus \$3.5 billion in the third quarter of 2013, with organic growth of 4%. Adjusted operating income was \$192.4 million versus \$175.5 million in last year's period, an increase of 10%.



Adjusted net income for the quarter was \$77.8 million or \$0.32 per share, versus adjusted net income of \$59.4 million or \$0.28 per share in the third quarter of 2013. The diluted share count in the third quarter was 243.7 million shares, up from 208.3 million shares in the same period last year, primarily as a result of the company's initial public offering this past December.

On an as reported basis for the quarter, sales were \$3.6 billion, operating income was \$141.3 million, net income was \$46.9 million and earnings per share were \$0.19. Changes in currency rates from the prior year reduced sales and operating income in the quarter. A reconciliation of as reported financial measures to adjusted financial measures, including changes in currency translation rates is presented below. See "Non-GAAP Measures."

#### THIRD QUARTER SEGMENT RESULTS

#### Food and Support Services – North America

Sales in the Food and Support Services – North America segment were \$2.5 billion, up 4% on an organic basis (up 3% on a reported basis) and adjusted operating income for the segment was up 10% (operating income up 31%). Sales growth in the Education, Healthcare and Sports, Leisure and Corrections sectors were particularly notable as new business wins continue to come online.

#### Food and Support Services - International

Sales in the Food and Support Services - International segment were \$765.2 million, a 6% increase on an organic basis (up 5% on a reported basis) and adjusted operating income for the segment was up 22% (operating income up 28%). Growth in Europe showed continued improvement from the prior year and emerging markets continued to grow in the double digits during the third quarter. The company was proud to have served as the food service provider to 3 million fans at 12 different venues during the FIFA World Cup tournament in Brazil this guarter.

#### Uniform and Career Apparel

Sales in the Uniform and Career Apparel segment were \$367.1 million, up 3% on an organic basis (up 3% on a reported basis) and adjusted operating income for the segment was up 8% (operating income up 32%). Profitability improvement in the segment was driven by ongoing sales growth and continuing merchandise and plant productivity initiatives.

#### **Declaration of Dividend**

On August 6, 2014, the company's Board of Directors declared a 7.5 cent dividend per share of common stock, payable on September 9, 2014, to shareholders of record at the close of business August 19, 2014.

#### **LIQUIDITY & CAPITAL STRUCTURE**

As of June 27, 2014, total debt was \$5.7 billion, a reduction of approximately \$525 million from the year prior. The company's total debt to adjusted EBITDA ratio has been reduced to 4.6x, from 5.3x in June 2013. Corporate liquidity remains strong, and as of quarter-end the company had \$591.4 million of available borrowing capacity on its \$770.0 million revolving credit facility.



#### **OUTLOOK**

The company has previously provided a multi-year annual framework that contemplates:

- Organic Sales growth of 3% to 5% annually;
- Adjusted Operating Income growth in the mid- to upper-single digits on a percentage basis, and;
- Adjusted EPS growth in the low double digits on a percentage basis.

Based upon third quarter results, the company is raising its expected 53-week adjusted earnings per share range to \$1.45 - \$1.50 for fiscal 2014.

#### **CONFERENCE CALL SCHEDULED**

The company has scheduled a conference call at 10 a.m. Eastern Daylight Time today to discuss its earnings. This call can be heard, either live or on a delayed basis, on the company's web site, www.aramark.com on the investor relations page.

#### **About Aramark**

Aramark (NYSE: ARMK) is in the customer service business across food, facilities and uniforms, wherever people work, learn, recover, and play. United by a passion to serve, our more than 270,000 employees deliver experiences that enrich and nourish the lives of millions of people in 22 countries around the world every day. Aramark is recognized among the Most Admired Companies by FORTUNE and the World's Most Ethical Companies by the Ethisphere Institute. Learn more at www.aramark.com or connect with us on Facebook and Twitter.

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#### **Selected Operational and Financial Metrics**

#### Adjusted Sales (Organic)

Management believes that presentation of sales growth, adjusted to eliminate the effects of acquisitions and divestitures and the impact of currency translation, provides useful information to investors because it enhances comparability between the current year and prior year reporting periods. Elimination of the currency translation effect provides constant currency comparisons without the distortion of currency rate fluctuations.

#### Adjusted Operating Income

Adjusted operating income represents operating income adjusted to eliminate the change in amortization of acquisition-related customer relationship intangible assets and depreciation of property and equipment resulting from the going-private transaction in 2007 (the "Transaction"); the impact of the change in fair value related to the gasoline and diesel agreements; severance and other charges; share-based compensation; the effects of acquisitions and divestitures and the impact of currency translation and other items impacting comparability.

#### Adjusted EBITDA

Adjusted EBITDA represents Adjusted Operating Income further adjusted to exclude the impact of all other depreciation and amortization expense.

#### Adjusted Net Income

Adjusted Net Income represents net income adjusted to eliminate the impact of discontinued operations; the change in amortization of acquisition-related customer relationship intangible assets and depreciation of property and equipment resulting from the Transaction; the impact of changes in the fair value related to the gasoline and diesel agreements; severance and other charges; share-based compensation; the effects of acquisitions and divestitures and the impact of currency translation and other items impacting comparability, less the tax impact of these adjustments. Management believes that presentation of net income as adjusted is useful information to investors because we use such information when evaluating net income to better evaluate the underlying operating performance of the company.

We use Adjusted Sales, Adjusted Operating Income, Adjusted EBITDA and Adjusted Net Income as supplemental measures of our operating profitability and to operate and control our cash operating costs to evaluate our performance. These financial metrics are not measurements of financial performance under generally accepted accounting principles in the United States, or U.S. GAAP. We believe the presentation of these metrics is appropriate to provide additional information to investors about our operating performance. Our presentation of these metrics has limitations as an analytical tool, and should not be considered in isolation or as a substitute for analysis of our results as reported under U.S. GAAP. You should not consider these measures as alternatives to sales, operating income or net income, determined in accordance with U.S. GAAP. Adjusted Sales, Adjusted Operating Income, Adjusted EBITDA and Adjusted Net Income, as presented by us, may not be comparable to other similarly titled measures of other companies because not all companies use identical calculations.



# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In Thousands, Except Per Share Amounts)

|   | Ended ne 27, 2014 | Ended ne 28, 2013 |
|---|-------------------|-------------------|
| Sales   | \$<br>3,620,057   | \$<br>3,490,030   |
| Costs and Expenses:                                       | <br>              | _                 |
| Cost of services provided                                 | 3,275,409         | 3,178,092         |
| Depreciation and amortization                             | 124,917           | 135,808           |
| Selling and general corporate expenses                    | 78,448            | 52,534            |
|   | 3,478,774         | 3,366,434         |
| Operating income  | <br>141,283       | 123,596           |
| Interest and other financing costs, net                   | <br>71,186        | <br>80,917        |
| Income before income taxes                                | 70,097            | 42,679            |
| Provision for income taxes                                | <br>23,181        | <br>14,705        |
| Net income  | 46,916            | 27,974            |
| Less: Net income attributable to noncontrolling interests | <br>43            | 226               |
| Net income attributable to Aramark                        |                   |                   |
| stockholders  | \$<br>46,873      | \$<br>27,748      |
| Earnings per share attributable to Aramark stockholders:  |                   |                   |
| Basic   | \$0.20            | \$0.14            |
| Diluted   | \$0.19            | \$0.13            |
| Weighted Average Shares Outstanding:                      |                   |                   |
| Basic   | 231,854           | 201,364           |
| Diluted   | 243,739           | 208,326           |



### ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In Thousands, Except Per Share Amounts)

|   | Vine Months Ended ne 27, 2014 | Nine Months<br>Ended<br>June 28, 2013 |            |  |
|---|-------------------------------|---------------------------------------|------------|--|
|   | <br>IIC 27, 2014              | Julie 26, 2015                        |            |  |
| Sales   | \$<br>10,885,145              | \$                                    | 10,429,682 |  |
| Costs and Expenses:   | <br>_                         |                                       |            |  |
| Cost of services provided   | 9,790,036                     |                                       | 9,481,859  |  |
| Depreciation and amortization   | 387,058                       |                                       | 404,512    |  |
| Selling and general corporate expenses  | 288,739                       |                                       | 164,181    |  |
|   | <br>10,465,833                |                                       | 10,050,552 |  |
| Operating income  | 419,312                       |                                       | 379,130    |  |
| Interest and other financing costs, net   | <br>256,613                   |                                       | 341,392    |  |
| Income before income taxes  | <br>162,699                   |                                       | 37,738     |  |
| Provision for income taxes  | <br>57,750                    |                                       | 6,476      |  |
| Net income  | <br>104,949                   |                                       | 31,262     |  |
| Less: Net income attributable to noncontrolling interests  Net income attributable to Aramark | <br>398                       |                                       | 804        |  |
| stockholders  | \$<br>104,551                 | \$                                    | 30,458     |  |
| Earnings per share attributable to Aramark stockholders:                                      |                               |                                       |            |  |
| Basic   | \$0.47                        |                                       | \$0.15     |  |
| Diluted   | \$0.45                        |                                       | \$0.15     |  |
| Weighted Average Shares Outstanding:  |                               |                                       |            |  |
| Basic   | 223,143                       |                                       | 201,607    |  |
| Diluted   | 234,822                       |                                       | 208,703    |  |





# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited) (In Thousands)

|  | June 27, 2014 |            | September 27, 20 |            |  |
|--|---------------|------------|------------------|------------|--|
| Assets   | _             |            |                  |            |  |
| Current Assets:                                |               |            |                  |            |  |
| Cash and cash equivalents                      | \$            | 122,419    | \$               | 110,998    |  |
| Receivables                                    |               | 1,494,709  |                  | 1,405,843  |  |
| Inventories                                    |               | 543,210    |                  | 541,972    |  |
| Prepayments and other current assets           |               | 194,862    |                  | 228,352    |  |
| Total current assets                           |               | 2,355,200  |                  | 2,287,165  |  |
| Property and Equipment, net                    |               | 988,603    |                  | 977,323    |  |
| Goodwill                                       |               | 4,619,214  |                  | 4,619,987  |  |
| Other Intangible Assets                        |               | 1,298,407  |                  | 1,408,764  |  |
| Other Assets                                   |               | 1,013,578  |                  | 973,867    |  |
|  | \$            | 10,275,002 | \$               | 10,267,106 |  |
| Liabilities and Stockholders' Equity           | _             |            |                  |            |  |
| Current Liabilities:                           |               |            |                  |            |  |
| Current maturities of long-term borrowings     | \$            | 104,106    | \$               | 65,841     |  |
| Accounts payable                               |               | 766,450    |                  | 888,969    |  |
| Accrued expenses and other current liabilities |               | 1,129,981  |                  | 1,434,443  |  |
| Total current liabilities                      |               | 2,000,537  |                  | 2,389,253  |  |
| Long-Term Borrowings                           |               | 5,585,603  |                  | 5,758,229  |  |
| Other Liabilities                              |               | 959,135    |                  | 1,047,002  |  |
| Common Stock Subject to Repurchase and Other   |               | 10,005     |                  | 168,915    |  |
| Total Stockholders' Equity                     |               | 1,719,722  |                  | 903,707    |  |
|  | \$            | 10,275,002 | \$               | 10,267,106 |  |





# ARAMARK AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (In Thousands)

|   | Nine Months<br>Ended<br>June 27, 2014 |           |    | Nine Months<br>Ended<br>June 28, 2013 |  |  |
|---|---------------------------------------|-----------|----|---------------------------------------|--|--|
| Cash flows from operating activities:                         |                                       |           |    |                                       |  |  |
| Net income  | \$                                    | 104,949   | \$ | 31,262                                |  |  |
| Adjustments to reconcile net income to net cash               |                                       |           |    |                                       |  |  |
| (used in) provided by operating activities:                   |                                       |           |    |                                       |  |  |
| Depreciation and amortization                                 |                                       | 387,058   |    | 404,512                               |  |  |
| Income taxes deferred   |                                       | (46,190)  |    | (46,454)                              |  |  |
| Share-based compensation expense                              |                                       | 83,017    |    | 12,328                                |  |  |
| Changes in noncash working capital                            |                                       | (562,432) |    | (328,085)                             |  |  |
| Other operating activities                                    |                                       | 16,158    |    | 62,763                                |  |  |
| Net cash (used in) provided by operating activities           |                                       | (17,440)  |    | 136,326                               |  |  |
| Cash flows from investing activities:                         |                                       |           |    |                                       |  |  |
| Net purchases of property and equipment,                      |                                       |           |    |                                       |  |  |
| client contract investments and other                         |                                       | (310,510) |    | (254,851)                             |  |  |
| Acquisitions, divestitures and other investing activities     |                                       | 12,239    |    | 2,778                                 |  |  |
| Net cash used in investing activities                         |                                       | (298,271) |    | (252,073)                             |  |  |
| Cash flows from financing activities:                         |                                       |           |    |                                       |  |  |
| Net proceeds/payments of long-term borrowings                 |                                       | (194,933) |    | 175,086                               |  |  |
| Net change in funding under the Receivables Facility          |                                       | 50,000    |    | 36,200                                |  |  |
| Payments of dividends   |                                       | (34,696)  |    | -                                     |  |  |
| Proceeds from initial public offering, net                    |                                       | 524,081   |    | -                                     |  |  |
| Proceeds from issuance of common stock                        |                                       | 3,701     |    | 4,882                                 |  |  |
| Distribution in connection with spin-off of Seamless Holdings |                                       | -         |    | (47,352)                              |  |  |
| Repurchase of common stock                                    |                                       | (2,085)   |    | (38,419)                              |  |  |
| Other financing activities                                    |                                       | (18,936)  |    | (53,577)                              |  |  |
| Net cash provided by financing activities                     |                                       | 327,132   |    | 76,820                                |  |  |
| Increase (decrease) in cash and cash equivalents              |                                       | 11,421    |    | (38,927)                              |  |  |
| Cash and cash equivalents, beginning of period                |                                       | 110,998   |    | 136,748                               |  |  |
| Cash and cash equivalents, end of period                      | \$                                    | 122,419   | \$ | 97,821                                |  |  |



# ARAMARK AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES ADJUSTED CONSOLIDATED OPERATING INCOME MARGIN

(Unaudited) (In thousands)

| Three | M | lon | ths | End | led |
|-------|---|-----|-----|-----|-----|
|       |   |     |     |     |     |

|  |             |   |     | -                               |            | Wonths Ended                   | 1         |                             |           |  |
|--|-------------|---|-----|---------------------------------|------------|--------------------------------|-----------|-----------------------------|-----------|--|
|  | <del></del> | FSS North   |     |                                 | e 27, 2014 | Aramark a                      |           |                             |           |  |
|  | 1           | America   | ECC | International                   | 1          | Uniform                        | Corporate |                             |           | Subsidiaries   |
| Sales (as reported)  | \$          | 2,487,739   | \$  | 765,206                         | \$         | 367,112                        |           | огроган                     | \$        | 3,620,057  |
| Operating Income (as reported)   | \$          | 95,546  | \$  | 36,722                          | \$         | 46,857                         | \$        | (37,842)                    | \$        | 141,283  |
|  |             | 3.8%  |     | 4.8%                            |            |                                |           | (0.,0.12)                   |           |  |
| Operating Income Margin (as reported)  |             | 3.6%  |     | 4.0%                            |            | 12.8%                          |           |                             | _         | 3.9%   |
| Sales (as reported)  | \$          | 2,487,739   | \$  | 765,206                         | \$         | 367,112                        |           |                             | \$        | 3,620,057  |
| Effects of Acquisitions and Divestitures   |             | (1,380)   |     | (928)                           |            | (548)                          |           |                             |           | (2,856)  |
| Adjusted Sales (Organic)   | \$          | 2,486,359   | \$  | 764,278                         | \$         | 366,564                        |           |                             | \$        | 3,617,201  |
| Operating Income (as reported)  Amortization of Acquisition-Related Customer  Relationship Intangible Assets and Depreciation of   | \$          | 95,546  | \$  | 36,722                          | \$         | 46,857                         | \$        | (37,842)                    | \$        | 141,283  |
| Property and Equipment Resulting from the Transaction  |             | 27,847  |     | 1,727                           |            | (1,048)                        |           | _                           |           | 28,526   |
| Share-Based Compensation   |             | 674   |     | 167                             |            | 348                            |           | 10,122                      |           | 11,311   |
| Severance and Other Charges  |             | (609)   |     | 754                             |            | -                              |           | 7,981                       |           | 8,126  |
| Effects of Acquisitions and Divestitures   |             | (1)   |     | (139)                           |            | 18                             |           | -                           |           | (122)  |
| Branding   |             | -   |     | -                               |            | -                              |           | 4,634                       |           | 4,634  |
| Gains, Losses and Settlements impacting comparability  | _           | (1,258)   | _   | -                               |            | (623)                          |           | 475                         | _         | (1,406)  |
| Adjusted Operating Income  | \$          | 122,199   | \$  | 39,231                          | \$         | 45,552                         | \$        | (14,630)                    | \$        | 192,352  |
| Adjusted Operating Income Margin   |             | 4.9%  |     | 5.1%                            |            | 12.4%                          |           |                             |           | 5.3%   |
|  |             | SS North  |     |                                 | Jun        | e 28, 2013                     |           |                             | A         | ramark and   |
|  |             | America   | FSS | International                   | 1          | Uniform                        | C         | orporate                    | S         | Subsidiaries   |
| Sales (as reported)  | \$          | 2,405,860   | \$  | 727,516                         | \$         | 356,654                        |           |                             | \$        | 3,490,030  |
| Operating Income (as reported)   | \$          | 73,146  | \$  | 28,694                          | \$         | 35,388                         | \$        | (13,632)                    | \$        | 123,596  |
| Operating Income Margin (as reported)  |             | 3.0%  |     | 3.9%                            |            | 9.9%                           |           |                             |           | 3.5%   |
| Sales (as reported)  | \$          | 2,405,860   | \$  | 727,516                         | \$         | 356,654                        |           |                             | \$        | 3,490,030  |
| Effect of Currency Translation   | Ψ           | (15,556)  | Ψ   | (7,199)                         | Ψ          | 330,031                        |           |                             | Ψ_        | (22,755)   |
| Effects of Acquisitions and Divestitures   |             | (5,100)   |     | -                               |            | -                              |           |                             |           | (5,100)  |
| Adjusted Sales (Organic)   | \$          | 2,385,204   | \$  | 720,317                         | \$         | 356,654                        |           |                             | \$        | 3,462,175  |
|  |             |   |     |                                 |            |                                |           |                             | $\dot{-}$ |  |
| Operating Income (as reported)  Amortization of Acquisition-Related Customer  Relationship Integrable Assets and Depreciation of   | \$          | 73,146  | \$  | 28,694                          | \$         | 35,388                         | \$        | (13,632)                    | \$        | 123,596  |
|  | \$          | 73,146<br>30,034                                  | \$  | 28,694<br>1,757                 | \$         | 35,388<br>6,907                | \$        | (13,632)<br>-<br>3,507      |           | 123,596<br>38,698<br>3,507                           |
| Amortization of Acquisition-Related Customer<br>Relationship Intangible Assets and Depreciation of<br>Property and Equipment Resulting from the Transaction  | \$          |   | \$  | 1,757<br>-<br>426               | \$         |                                | \$        | -                           |           | 38,698   |
| Amortization of Acquisition-Related Customer<br>Relationship Intangible Assets and Depreciation of<br>Property and Equipment Resulting from the Transaction<br>Share-Based Compensation  | \$          | 30,034<br>-<br>(969)<br>9,875                     | \$  | 1,757                           | \$         |                                | \$        | -                           |           | 38,698<br>3,507                                      |
| Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation Effect of Currency Translation Severance and Other Charges Effects of Acquisitions and Divestitures   | \$          | 30,034<br>-<br>(969)<br>9,875<br>(1,062)          | \$  | 1,757<br>-<br>426               | \$         |                                | \$        | 3,507<br>-<br>-             |           | 38,698<br>3,507<br>(543)<br>11,076<br>(1,062)        |
| Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation Effect of Currency Translation Severance and Other Charges Effects of Acquisitions and Divestitures Gains, Losses and Settlements impacting comparability |             | 30,034<br>-<br>(969)<br>9,875<br>(1,062)<br>(180) |     | 1,757<br>-<br>426<br>1,201<br>- |            | 6,907<br>-<br>-<br>-<br>-<br>- |           | 3,507<br>-<br>-<br>-<br>373 | \$        | 38,698<br>3,507<br>(543)<br>11,076<br>(1,062)<br>193 |
| Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation Effect of Currency Translation Severance and Other Charges Effects of Acquisitions and Divestitures   | \$          | 30,034<br>-<br>(969)<br>9,875<br>(1,062)          | \$  | 1,757<br>-<br>426<br>1,201      | \$         |                                | \$        | 3,507<br>-<br>-             |           | 38,698<br>3,507<br>(543)<br>11,076<br>(1,062)        |



# ARAMARK AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES ADJUSTED CONSOLIDATED OPERATING INCOME MARGIN

(Unaudited) (In thousands)

| Nine Months Ende | C |
|------------------|---|
| June 27, 2014    |   |

|   |                |  |       |  | 3 0                  | me 27, 2014   |    |   |                |   |
|---|----------------|--|-------|--|----------------------|---|----|---|----------------|---|
|   | I              | FSS North  |       |  |                      |   |    |   | Α              | ramark and  |
|   |                | America  | _     | International  |                      | Uniform   |    | Corporate   |                | Subsidiaries  |
| Sales (as reported)   | \$             | 7,504,970  | \$    | 2,284,944  | \$                   | 1,095,231   |    |   | \$             | 10,885,145  |
| Operating Income (as reported)  | \$             | 384,096  | \$    | 76,957   | \$                   | 123,716   | \$ | (165,457)   | \$             | 419,312   |
| Operating Income Margin (as reported)   |                | 5.1%   |       | 3.4%   |                      | 11.3%   |    |   | _              | 3.9%  |
| Sales (as reported)   | \$             | 7,504,970  | \$    | 2,284,944  | \$                   | 1,095,231   |    |   | \$             | 10,885,145  |
| Effects of Acquisitions and Divestitures  |                | (7,847)  |       | (1,637)  |                      | (548)   |    |   |                | (10,032)  |
| Adjusted Sales (Organic)  | \$             | 7,497,123  | \$    | 2,283,307  | \$                   | 1,094,683   |    |   | \$             | 10,875,113  |
| Operating Income (as reported)  Amortization of Acquisition-Related Customer  Relationship Intangible Assets and Depreciation of  | \$             | 384,096  | \$    | 76,957   | \$                   | 123,716   | \$ | (165,457)   | \$             | 419,312   |
| Property and Equipment Resulting from the Transaction   |                | 87,220   |       | 4,923  |                      | 6,721   |    | -   |                | 98,864  |
| Share-Based Compensation  |                | 674  |       | 167  |                      | 348   |    | 32,255  |                | 33,444  |
| Severance and Other Charges   |                | (11,936)   |       | 13,862   |                      | -   |    | 20,027  |                | 21,953  |
| Effects of Acquisitions and Divestitures  |                | (551)  |       | (192)  |                      | 18  |    | 17.063  |                | (725)   |
| Branding Initial Public Offering-Related Expenses, including share-   |                | 1,189  |       | 225  |                      | 210   |    | 17,862  |                | 19,486  |
| based compensation  |                | _  |       | _  |                      | _   |    | 56,133  |                | 56,133  |
| Gains, Losses and Settlements impacting comparability   |                | 2,409  |       | -  |                      | (1,546)   |    | 394   |                | 1,257   |
| Adjusted Operating Income   | \$             | 463,101  | \$    | 95,942   | \$                   | 129,467   | \$ | (38,786)  | \$             | 649,724   |
| Adjusted Operating Income Margin  |                | 6.2%   |       | 4.2%   | _                    | 11.8%   |    |   | _              | 6.0%  |
|   |                |  |       |  |                      |   |    |   |                |   |
|   | I              | FSS North  | Ecc   |  |                      | Months Ended  |    | Comonoto  |                | ramark and  |
| Salas (as reported)   |                | America  | _     | International  | Ju                   | Uniform   | (  | Corporate   | 5              | Subsidiaries  |
| Sales (as reported)   | \$             | America 7,217,759  | \$    | International 2,154,567  | Ju<br>\$             | Uniform 1,057,356   |    | •   | \$             | Subsidiaries 10,429,682   |
| Operating Income (as reported)  |                | America<br>7,217,759<br>298,935  | _     | International 2,154,567 37,877   | Ju                   | Uniform<br>1,057,356<br>89,761  | \$ | Corporate (47,443)                                | 5              | Subsidiaries<br>10,429,682<br>379,130   |
|   | \$             | America 7,217,759  | \$    | International 2,154,567  | Ju<br>\$             | Uniform 1,057,356   |    | •   | \$             | Subsidiaries 10,429,682   |
| Operating Income (as reported)  | \$             | America<br>7,217,759<br>298,935  | \$    | International 2,154,567 37,877   | Ju<br>\$             | Uniform<br>1,057,356<br>89,761  |    | •   | \$             | Subsidiaries<br>10,429,682<br>379,130   |
| Operating Income (as reported) Operating Income Margin (as reported)  | \$             | America<br>7,217,759<br>298,935<br>4.1%  | \$    | International<br>2,154,567<br>37,877<br>1.8%   | \$<br>\$             | Uniform 1,057,356 89,761 8.5%   |    | •   | \$             | Subsidiaries<br>10,429,682<br>379,130<br>3.6%   |
| Operating Income (as reported) Operating Income Margin (as reported) Sales (as reported) Effect of Currency Translation   | \$             | America<br>7,217,759<br>298,935<br>4.1%<br>7,217,759<br>(52,639)   | \$    | International 2,154,567 37,877 1.8%  | \$<br>\$             | Uniform 1,057,356 89,761 8.5%   |    | •   | \$             | Subsidiaries<br>10,429,682<br>379,130<br>3.6%<br>10,429,682<br>(74,161)   |
| Operating Income (as reported) Operating Income Margin (as reported) Sales (as reported) Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic) Operating Income (as reported) Amortization of Acquisition-Related Customer   | \$             | America<br>7,217,759<br>298,935<br>4.1%<br>7,217,759<br>(52,639)<br>(13,730)                                 | \$ \$ | International 2,154,567 37,877 1.8% 2,154,567 (21,522) -   | \$<br>\$<br>\$       | Uniform 1,057,356 89,761 8.5% 1,057,356   |    | •   | \$ \$          | Subsidiaries  10,429,682  379,130  3.6%  10,429,682  (74,161) (13,730)  |
| Operating Income (as reported) Operating Income Margin (as reported) Sales (as reported) Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic) Operating Income (as reported)  | \$<br>\$<br>\$ | America 7,217,759 298,935 4.1% 7,217,759 (52,639) (13,730) 7,151,390   | \$ \$ | International 2,154,567 37,877 1.8%  2,154,567 (21,522) - 2,133,045  | \$<br>\$<br>\$       | Uniform 1,057,356 89,761 8.5% 1,057,356 - 1,057,356                             | \$ | (47,443)  | \$<br>\$<br>\$ | Subsidiaries 10,429,682 379,130 3.6% 10,429,682 (74,161) (13,730) 10,341,791  |
| Operating Income (as reported) Operating Income Margin (as reported)  Sales (as reported) Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic)  Operating Income (as reported) Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction  | \$<br>\$<br>\$ | America 7,217,759 298,935 4.1%  7,217,759 (52,639) (13,730) 7,151,390 298,935                                | \$ \$ | International 2,154,567 37,877 1.8%  2,154,567 (21,522) - 2,133,045  37,877                                | \$<br>\$<br>\$       | Uniform 1,057,356 89,761 8.5% 1,057,356 - 1,057,356 89,761                      | \$ | (47,443)  | \$<br>\$<br>\$ | Subsidiaries  10,429,682  379,130  3.6%  10,429,682  (74,161) (13,730)  10,341,791  379,130  116,399                                      |
| Operating Income (as reported) Operating Income Margin (as reported)  Sales (as reported)  Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic)  Operating Income (as reported) Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation  | \$<br>\$<br>\$ | America 7,217,759 298,935 4.1% 7,217,759 (52,639) (13,730) 7,151,390 298,935 89,814                          | \$ \$ | International<br>2,154,567<br>37,877<br>1.8%<br>2,154,567<br>(21,522)<br>-<br>2,133,045<br>37,877<br>6,160 | \$<br>\$<br>\$       | Uniform 1,057,356 89,761 8.5% 1,057,356 - 1,057,356 89,761                      | \$ | (47,443)  | \$<br>\$<br>\$ | Subsidiaries  10,429,682  379,130  3.6%  10,429,682  (74,161) (13,730)  10,341,791  379,130  116,399 12,328                               |
| Operating Income (as reported) Operating Income Margin (as reported)  Sales (as reported) Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic)  Operating Income (as reported) Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation Effect of Currency Translation Severance and Other Charges Effects of Acquisitions and Divestitures   | \$<br>\$<br>\$ | America 7,217,759 298,935 4.1%  7,217,759 (52,639) (13,730) 7,151,390 298,935  89,814 - (3,904)              | \$ \$ | International 2,154,567 37,877 1.8%  2,154,567 (21,522) - 2,133,045  37,877  6,160 - (659)                 | \$<br>\$<br>\$       | Uniform 1,057,356 89,761 8.5% 1,057,356 - 1,057,356 89,761 20,425 - 3,730 -     | \$ | (47,443)<br>(47,443)<br>-<br>12,328<br>-<br>1,021 | \$<br>\$<br>\$ | Subsidiaries  10,429,682  379,130  3.6%  10,429,682  (74,161) (13,730)  10,341,791  379,130  116,399 12,328 (4,563) 93,746 (447)          |
| Operating Income (as reported) Operating Income Margin (as reported)  Sales (as reported) Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic)  Operating Income (as reported) Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation Effect of Currency Translation Severance and Other Charges Effects of Acquisitions and Divestitures Gains, Losses and Settlements impacting comparability | \$ \$          | 7,217,759 298,935 4.1% 7,217,759 (52,639) (13,730) 7,151,390 298,935  89,814 - (3,904) 54,843 (447) (16,721) | \$ \$ | International 2,154,567 37,877 1.8%  2,154,567 (21,522) - 2,133,045 37,877 6,160 - (659) 34,152            | \$<br>\$<br>\$<br>\$ | Uniform 1,057,356 89,761 8.5% 1,057,356 1,057,356 89,761 20,425 - 3,730 - 2,913 | \$ | (47,443)<br>-<br>12,328<br>-<br>1,021<br>-<br>551 | \$ \$          | Subsidiaries  10,429,682  379,130  3.6%  10,429,682  (74,161) (13,730)  10,341,791  379,130  116,399 12,328 (4,563) 93,746 (447) (13,257) |
| Operating Income (as reported) Operating Income Margin (as reported)  Sales (as reported) Effect of Currency Translation Effects of Acquisitions and Divestitures Adjusted Sales (Organic)  Operating Income (as reported) Amortization of Acquisition-Related Customer Relationship Intangible Assets and Depreciation of Property and Equipment Resulting from the Transaction Share-Based Compensation Effect of Currency Translation Severance and Other Charges Effects of Acquisitions and Divestitures   | \$<br>\$<br>\$ | 7,217,759 298,935 4.1% 7,217,759 (52,639) (13,730) 7,151,390 298,935  89,814 - (3,904) 54,843 (447)          | \$ \$ | International 2,154,567 37,877 1.8%  2,154,567 (21,522) - 2,133,045  37,877  6,160 - (659) 34,152          | \$<br>\$<br>\$       | Uniform 1,057,356 89,761 8.5% 1,057,356 - 1,057,356 89,761 20,425 - 3,730 -     | \$ | (47,443)<br>(47,443)<br>-<br>12,328<br>-<br>1,021 | \$<br>\$<br>\$ | Subsidiaries  10,429,682  379,130  3.6%  10,429,682  (74,161) (13,730)  10,341,791  379,130  116,399 12,328 (4,563) 93,746 (447)          |



# ARAMARK AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES ADJUSTED NET INCOME, ADJUSTED OPERATING INCOME, ADJUSTED EBITDA & ADJUSTED EPS

(Unaudited)

(In thousands, except per share amounts)

|   |    | Months Ended<br>27, 2014 |    | Months Ended<br>ne 28, 2013 |    | Months Ended e 27, 2014 |    | Months Ended<br>e 28, 2013 |
|---|----|--------------------------|----|-----------------------------|----|-------------------------|----|----------------------------|
| Net Income (as reported)                            | \$ | 46,916                   | \$ | 27,974                      | \$ | 104,949                 | \$ | 31,262                     |
| Adjustment:   |    |                          |    |                             |    |                         |    |                            |
| Amortization of Acquisition-                        |    |                          |    |                             |    |                         |    |                            |
| Related Customer Relationship                       |    |                          |    |                             |    |                         |    |                            |
| Intangible Assets and Depreciation of               |    |                          |    |                             |    |                         |    |                            |
| Property and Equipment Resulting from               |    |                          |    |                             |    |                         |    |                            |
| the Transaction                                     |    | 28,526                   |    | 38,698                      |    | 98,864                  |    | 116,399                    |
| Share-Based Compensation                            |    | 11,311                   |    | 3,507                       |    | 33,444                  |    | 12,328                     |
| Effect of Currency Translation                      |    | -                        |    | (543)                       |    | ´-                      |    | (4,563)                    |
| Severance and Other Charges                         |    | 8,126                    |    | 11,076                      |    | 21,953                  |    | 93,746                     |
| Effects of Acquisitions and Divestitures            |    | (122)                    |    | (1,062)                     |    | (725)                   |    | (447)                      |
| Branding  |    | 4,634                    |    | -                           |    | 19,486                  |    | -                          |
| Initial Public Offering-Related Expenses,           |    | ,                        |    |                             |    | .,                      |    |                            |
| including share-based compensation                  |    | _                        |    | _                           |    | 56,133                  |    | _                          |
| Gains, Losses and Settlements impacting             |    |                          |    |                             |    | ,                       |    |                            |
| comparability                                       |    | (1,406)                  |    | 193                         |    | 1,257                   |    | (13,257)                   |
| Effects of Refinancing on Interest                  |    | (-,)                     |    |                             |    | -,                      |    | (,)                        |
| and Other Financing Costs, net                      |    | _                        |    | _                           |    | 25,705                  |    | 39,830                     |
| Tax Impact of Adjustments to Adjusted Net           |    |                          |    |                             |    | 25,765                  |    | 57,050                     |
| Income  |    | (20,172)                 |    | (20,488)                    |    | (96,161)                |    | (91,774)                   |
| Adjusted Net Income                                 | \$ | 77,813                   | \$ | 59,355                      | \$ | 264,905                 | \$ | 183,524                    |
| Adjustment:   | Ψ  | 77,013                   | Ψ  | 37,333                      | Ψ  | 204,703                 | Ψ  | 103,324                    |
| Tax Impact of Adjustments to Adjusted Net           |    |                          |    |                             |    |                         |    |                            |
| Income and Interest Adjustments                     |    | 20.172                   |    | 20,488                      |    | 70,456                  |    | 51,944                     |
| Provision for Income Taxes                          |    | 23,181                   |    | 14,705                      |    | 57,750                  |    | 6,476                      |
| Interest and Other Financing Costs, net             |    | 71,186                   |    | 80,917                      |    | 256,613                 |    | 341,392                    |
| Adjusted Operating Income                           | \$ | 192,352                  | \$ | 175,465                     | \$ | 649,724                 | \$ | 583,336                    |
| Adjustment:   | φ  | 192,332                  | Φ  | 173,403                     | Ψ  | 049,724                 | Φ  | 363,330                    |
| Amortization of Acquisition-                        |    |                          |    |                             |    |                         |    |                            |
| Related Customer Relationship                       |    |                          |    |                             |    |                         |    |                            |
| Intangible Assets and Depreciation of               |    |                          |    |                             |    |                         |    |                            |
| Property and Equipment Resulting from               |    |                          |    |                             |    |                         |    |                            |
| the Transaction                                     |    | (28,526)                 |    | (38,698)                    |    | (98,864)                |    | (116,399)                  |
|   |    |                          |    |                             |    |                         |    |                            |
| Depreciation and Amortization                       |    | 124,917                  | •  | 135,808                     | Φ. | 387,058                 | _  | 404,512                    |
| Adjusted EBITDA                                     | \$ | 288,743                  | \$ | 272,575                     | \$ | 937,918                 | \$ | 871,449                    |
| Adjusted Earnings Per Share                         |    |                          |    |                             |    |                         |    |                            |
| Adjusted Net Income                                 | \$ | 77,813                   | \$ | 59,355                      | \$ | 264,905                 | \$ | 183,524                    |
| Net Income Attributable to Noncontrolling Interests | Ψ  | (43)                     | Ψ  | (226)                       | Ψ  | (398)                   | Ψ  | (804)                      |
| Adjusted Net Income Attributable to Aramark         |    | (+3)                     |    | (220)                       | -  | (370)                   |    | (007)                      |
| Stockholders  | \$ | 77,770                   | \$ | 59,129                      | \$ | 264,507                 | \$ | 182,720                    |
| Diluted Weighted Average Shares Outstanding         | Ψ  | 243,739                  | φ  | 208,326                     | φ  | 234,822                 | φ  | 208,703                    |
| Dialed Weighted Average Shares Outstallding         | \$ | 0.32                     | \$ | 0.28                        | \$ | 1.13                    | \$ | 0.88                       |
|   | Ψ  | 0.32                     | Ψ  | 0.20                        | Ψ  | 1.13                    | Ψ  | 0.00                       |





# ARAMARK AND SUBSIDIARIES RECONCILIATION OF NON-GAAP MEASURES DEBT TO ADJUSTED EBITDA

(Unaudited) (In thousands)

|   | e months ended<br>ne 27, 2014 | Twelve months ended<br>June 28, 2013 |           |  |  |
|---|-------------------------------|--------------------------------------|-----------|--|--|
| Net Income                                    | \$<br>144,053                 | \$                                   | 90,680    |  |  |
| Adjustment:                                   | ,                             |                                      | •         |  |  |
| Loss from Discontinued Operations, net of tax | 1,030                         |                                      | -         |  |  |
| Amortization of Acquisition-                  |                               |                                      |           |  |  |
| Related Customer Relationship                 |                               |                                      |           |  |  |
| Intangible Assets and Depreciation of         |                               |                                      |           |  |  |
| Property and Equipment Resulting from         |                               |                                      |           |  |  |
| the Transaction                               | 137,908                       |                                      | 154,743   |  |  |
| Share-Based Compensation                      | 40,533                        |                                      | 15,467    |  |  |
| Effect of Currency Translation                | -                             |                                      | (4,563)   |  |  |
| Severance and Other Charges                   | 42,639                        |                                      | 93,746    |  |  |
| Effects of Acquisitions and Divestitures      | (278)                         |                                      | (447)     |  |  |
| Branding                                      | 19,486                        |                                      | -         |  |  |
| Initial Public Offering-Related Expenses,     |                               |                                      |           |  |  |
| including share-based compensation            | 56,133                        |                                      | -         |  |  |
| Gains, Losses and Settlements impacting       |                               |                                      |           |  |  |
| comparability                                 | 4,263                         |                                      | (18,910)  |  |  |
| Effects of Refinancing on Interest            |                               |                                      |           |  |  |
| and Other Financing Costs, net                | 25,705                        |                                      | 39,830    |  |  |
| Tax Impact of Adjustments to Adjusted Net     |                               |                                      |           |  |  |
| Income  | <br>(123,918)                 |                                      | (105,927) |  |  |
| Adjusted Net Income                           | \$<br>347,554                 | \$                                   | 264,619   |  |  |
| Adjustment:                                   |                               |                                      |           |  |  |
| Tax Impact of Adjustments to Adjusted Net     |                               |                                      |           |  |  |
| Income and Interest Adjustments               | 98,213                        |                                      | 66,097    |  |  |
| Provision for Income Taxes                    | 70,507                        |                                      | 12,641    |  |  |
| Interest and Other Financing Costs, net       | <br>339,066                   |                                      | 441,812   |  |  |
| Adjusted Operating Income                     | \$<br>855,340                 | \$                                   | 785,169   |  |  |
| Adjustment:                                   |                               |                                      |           |  |  |
| Amortization of Acquisition-                  |                               |                                      |           |  |  |
| Related Customer Relationship                 |                               |                                      |           |  |  |
| Intangible Assets and Depreciation of         |                               |                                      |           |  |  |
| Property and Equipment Resulting from         |                               |                                      |           |  |  |
| the Transaction                               | (137,908)                     |                                      | (154,743) |  |  |
| Depreciation and Amortization                 | <br>524,682                   |                                      | 537,757   |  |  |
| Adjusted EBITDA                               | \$<br>1,242,114               | \$                                   | 1,168,183 |  |  |
| Debt to Adjusted EBITDA                       |                               |                                      |           |  |  |
| Total Long-Term Borrowings                    | \$<br>5,689,709               | \$                                   | 6,217,056 |  |  |
| Adjusted EBITDA                               | \$<br>1,242,114               | \$                                   | 1,168,183 |  |  |
| Debt/Adjusted EBITDA                          | <br>4.6                       |                                      | 5.3       |  |  |



#### **Explanatory Notes to the Non-GAAP Schedules**

Amortization of acquisition related customer relationship intangible assets and depreciation of property and equipment resulting from the Transaction - adjustments to eliminate the change in amortization and depreciation resulting from the purchase accounting applied to the January 26, 2007 going-private transaction executed with investment funds affiliated with GS Capital Partners, CCMP Capital Advisors, LLC and J.P. Morgan Partners, LLC, Thomas H. Lee Partners, L.P. and Warburg Pincus LLC as well as approximately 250 senior management personnel.

<u>Share-based compensation</u> - adjustments to eliminate compensation expense related to the company's issuances of share-based awards and the related employer payroll tax expense incurred by the company when employees exercise in the money stock options or vest in restricted stock awards. This adjustment excludes the expense related to the modification of missed year options in connection with the initial public offering which are included in the Initial public offering and related expenses adjustment noted below. See Note 9 to the Condensed Consolidated Financial Statements contained in the company's Form 10-Q filing.

<u>Effect of currency translation</u> - adjustments to eliminate the impact that fluctuations in currency translation rates had on the comparative results by presenting the periods on a constant currency basis.

<u>Severance and other charges</u> - adjustments to eliminate severance expenses and other costs incurred in the applicable period such as costs incurred to start-up our Business Service Center in Nashville, TN (\$6.0 million for the third quarter of 2014 and \$18.1 million for the year-to-date 2014), organizational streamlining initiatives (\$1.3 million expense reduction for the third quarter of 2014 and \$0.5 million for the year-to-date 2014 and \$7.7 million for the third quarter of 2013 and \$54.6 million for the year-to-date 2013), goodwill impairments and asset write-offs (\$0.1 million for the third quarter of 2013 and \$23.2 million for the year-to-date 2013) and other transformational initiatives (\$3.5 million for the third quarter and year-to-date 2014 and \$3.3 million for the third quarter of 2013 and \$15.9 million for the year-to-date 2013).

<u>Effects of acquisitions and divestitures</u> - adjustments to eliminate the impact that acquisitions and divestitures had on the comparative periods by only presenting the acquired or divested businesses for the same periods of time in each period of the comparison.

<u>Branding</u> - adjustments to eliminate the expenses incurred in the period for the Aramark rebranding, such as costs related to the logo redesign, painting of trucks, changing signage, advertising, an internal new brand roll-out meeting, including travel and lodging expenses for company employees to attend this meeting.

<u>Initial public offering and related expenses</u> - adjustments to eliminate non-cash compensation expense (\$50.9 million for year-to-date 2014) related to the modification of missed year options in connection with the initial public offering, bonuses paid (\$4.3 million for year-to-date 2014) to select senior management individuals related to the successful completion of the initial public offering and other costs attributable to the completion of the initial public offering.

<u>Gains, losses and settlements impacting comparability</u> - adjustments to eliminate certain transactions that are not indicative of our ongoing operational performance such as the loss on the McKinley Chalet divestiture (\$6.7 million for year-to-date 2014), insurance reserve adjustments due to favorable claims experience (\$1.9 million for the third quarter of 2014 and \$5.8 million for the year-to-date 2014 and \$4.5 million for the year-to-date 2013), multiemployer pension plan withdrawal charges (\$2.1 million for the year-to-date 2013), wage and hour settlement (\$2.8 million for the year-to-date 2013), other income relating to the recovery of the Company's investment (possessory interest) at one of the National Park Service sites (\$14.2 million for the year-to-date 2013), expenses related to a secondary offering of common stock by certain of our stockholders in May of 2014 (\$0.9 million for the third quarter and year-to-date 2014) and the impact of the change in fair value related to the gasoline and diesel agreements.



<u>Effects of refinancing on interest and other financing costs, net</u> - adjustments to eliminate expenses associated with refinancing activities undertaken by the Company in the applicable period such as third party costs and non-cash charges for the write-offs of deferring financing costs.

#### **Forward-Looking Statements**

This press release includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect our current views as to future events and financial performance with respect to, without limitation, conditions in our industry, our operations, our economic performance and financial condition, including, in particular, statements relating to our business and growth strategy. These statements can be identified by the fact that they do not relate strictly to historical or current facts. They use words such as "outlook," "aim," "anticipate," "are confident," "estimate," "expect," "will be," "will continue," "will likely result," "project," "intend," "plan," "believe," "see," "look to" and other words and terms of similar meaning or the negative versions of such words.

Forward-looking statements speak only as of the date made. All statements we make relating to our estimated and projected earnings, costs, expenditures, cash flows, growth rates and financial results are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. These forward-looking statements are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those that we expected. We derive many of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, we caution that it is very difficult to predict the impact of known factors, and, of course, it is impossible for us to anticipate all factors that could affect our actual results. All subsequent written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by the cautionary statements. Some of the factors that we believe could affect our results include without limitation: unfavorable economic conditions; natural disasters, global calamities, sports strikes and other adverse incidents; the failure to retain current clients, renew existing client contracts and obtain new client contracts; a determination by clients to reduce their outsourcing or use of preferred vendors; competition in our industries; increased operating costs and obstacles to cost recovery due to the pricing and cancellation terms of our food and support services contracts; the inability to achieve cost savings through our cost reduction efforts; our expansion strategy; the failure to maintain food safety throughout our supply chain, food-borne illness concerns and claims of illness or injury; governmental regulations including those relating to food and beverages, the environment, wage and hour and government contracting; liability associated with noncompliance with applicable law or other governmental regulations; changes in, new interpretations of or changes in the enforcement of the government regulatory framework; currency risks and other risks associated with international operations, including Foreign Corrupt Practices Act, U.K. Bribery Act and other anti-corruption law compliance; continued or further unionization of our workforce; liability resulting from our participation in multiemployer defined benefit pension plans; risks associated with suppliers from whom our products are sourced; disruptions to our relationship with, or to the business of, our primary distributor; the inability to hire and retain sufficient qualified personnel or increases in labor costs; healthcare reform legislation; the contract intensive nature of our business, which may lead to client disputes; seasonality; our leverage; the inability to generate sufficient cash to service all of our indebtedness; debt agreements that limit our flexibility in operating our business; potential conflicts of interest between certain of our controlling shareholders and us; and other factors set forth under the headings "Risk Factors," "Business - Legal Proceedings" and "Management Discussion and Analysis of Financial Condition and Results of Operations" sections in our prospectus dated December 11, 2013, filed with the SEC pursuant to Rule 424(b) of the Securities Act on December 12, 2013, as such factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at www.sec.gov and which may be obtained by contacting Aramark's investor relations department via its website www.aramark.com. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release and in our filings with the SEC. As a result of these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements included herein or that may be made elsewhere from time to time by, or on behalf of, us. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments, changes in our expectations, or otherwise, except as required by law.